
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549**

FORM 8-K/A

Amendment No. 1

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d)
of the SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): August 13, 2019

ATRICURE, INC.
(Exact name of registrant as specified in charter)

Delaware
(State or other jurisdiction
of incorporation)

000-51470
(Commission
File Number)

34-1940305
(IRS Employer
Identification No.)

7555 Innovation Way, Mason OH 45040
(Address of Principal Executive Offices, and Zip Code)

(513) 755-4100
(Registrant's Telephone Number, Including Area Code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act.

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|---------------------------------------|----------------------|--|
| Common Stock, \$.001 par value | ATRC | NASDAQ |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 9.01 Financial Statements and Exhibits.

On August 13, 2019, AtriCure, Inc. (“AtriCure” or the “Company”) filed a current report on Form 8-K (the “Original Filing”) to report the Company’s completion of its acquisition of SentreHEART (defined below) pursuant to the Merger Agreement dated as of August 11, 2019 (the “Merger Agreement”) by and among SentreHEART, Inc., a Delaware corporation (“SentreHEART”), two merger subsidiaries of AtriCure, and Shareholder Representative Services LLC, solely in its capacity as representative of the stockholders of SentreHEART. This Form 8-K/A is being filed to amend and supplement the Original Filing to provide the required financial statements and pro forma financial information described below. Capitalized terms used in this Current Report but not defined herein shall have the respective meanings assigned thereto in the Merger Agreement, as applicable.

(a) Financial Statements of Businesses Acquired

The audited consolidated financial statements of SentreHEART, Inc. for the years ended December 31, 2018 and December 31, 2017, including the notes to such financial statements, are incorporated herein by reference to Exhibit 99.1. The unaudited condensed consolidated financial statements of SentreHEART, Inc. for the six months ended June 30, 2019 and June 30, 2018, including the notes to such financial statements, are incorporated herein by reference to Exhibit 99.2.

(b) Pro Forma Financial Information

The pro forma financial information of the Company and SentreHEART, Inc., including the pro forma condensed combined balance sheet as of June 30, 2019, the pro forma condensed combined statement of continuing operations for the fiscal year ended December 31, 2018 and the pro forma condensed combined statement of continuing operations for the six months ended June 30, 2019, including the notes to such pro forma financial information, are incorporated herein by reference to Exhibit 99.3.

(d) Exhibits

- | | |
|------|--|
| 23.1 | <u>Consent of RSM US LLP</u> |
| 99.1 | <u>SentreHEART, Inc. audited consolidated financial statements (balance sheet as of December 31, 2018 and December 31, 2017, statements of operations for the years ended December 31, 2018 and December 31, 2017, statements of convertible preferred stock and stockholders’ deficit for the years ended December 31, 2018 and December 31, 2017, and statements of cash flows for the years ended December 31, 2018 and December 31, 2017).</u> |
| 99.2 | <u>SentreHEART, Inc. unaudited condensed consolidated financial statements (balance sheet as of June 30, 2019, statements of operations for the six months ended June 30, 2019, and June 30, 2018, statements of convertible preferred stock and stockholders’ deficit for the six months ended June 30, 2019 and June 30, 2018, and statements of cash flows for the six months ended June 30, 2019, and June 30, 2018).</u> |
| 99.3 | <u>AtriCure, Inc. and SentreHEART, Inc. pro forma financial information (pro forma condensed combined balance sheet as of June 30, 2019, pro forma condensed combined statement of continuing operations for the fiscal year ended December 31, 2018 and pro forma condensed combined statement of continuing operations for the six months ended June 30, 2019).</u> |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ATRICURE, INC.

Dated: October 24, 2019

By: /s/ M. Andrew Wade

M. Andrew Wade

Senior Vice President and Chief Financial Officer

CONSENT OF RSM US LLP

CONSENT OF INDEPENDENT AUDITOR

We consent to the incorporation by reference in the Registration Statements (No. 333-230001) on Form S-3 and (Nos. 333-232912, 333-226541, 333-226540, 333-219535, 333-216704, 333-199744, 333-194481, 333-187123, 333-180037, 333-173204, 333-173203, 333-165781, 333-165780, 333-157974, 333-157972, 333-152014, and 333-152013) on Form S-8 of AtriCure, Inc. of our report dated June 25, 2019, relating to the consolidated financial statements of SenteHEART, Inc. appearing in this Current Report on Form 8-K/A.

/s/ RSM US LLP

San Francisco, California

October 24, 2019

Independent Auditor's Report

To the Board of Directors and Stockholders
SentreHEART, Inc.

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of SentreHEART, Inc. (the Company) and its subsidiary, which comprise the consolidated balance sheets as of December 31, 2018 and 2017, the related consolidated statements of operations, convertible preferred stock and stockholders' deficit, and cash flows for the years then ended, and the related notes to the consolidated financial statements (collectively, the financial statements).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SentreHEART, Inc. and its subsidiary as of December 31, 2018 and 2017, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter Regarding Going Concern

The accompanying financial statements have been prepared assuming that SentreHEART, Inc. and its subsidiary will continue as a going concern. As discussed in Note 1 to the financial statements, the Company has suffered recurring losses from operations, has a net capital deficiency, and has stated that substantial doubt exists about the Company's ability to continue as a going concern. Management's evaluation of the events and conditions and management's plans regarding these matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

/s/ RSM US LLP
San Francisco, California
June 25, 2019

SentreHEART, Inc.

Consolidated Balance Sheets
December 31, 2018 and 2017

| | 2018 | 2017 |
|--|----------------------|----------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 4,015,234 | \$ 9,340,374 |
| Accounts receivable | 231,071 | 547,728 |
| Inventory | 647,080 | 1,429,598 |
| Prepaid expenses and other current assets | 98,915 | 222,606 |
| Total current assets | 4,992,300 | 11,540,306 |
| Property and equipment, net | 195,078 | 326,294 |
| Patents, net | 180,274 | 218,904 |
| Security deposits and other assets | 255,159 | 95,352 |
| Total assets | \$ 5,622,811 | \$ 12,180,856 |
| Liabilities, Convertible Preferred Stock and Stockholders' Deficit | | |
| Current liabilities: | | |
| Bank overdraft | \$ 499,471 | \$ — |
| Accounts payable | 1,219,875 | 1,258,461 |
| Accrued expenses and other liabilities | 2,172,301 | 1,527,131 |
| Convertible note embedded derivative liability | 2,564,441 | — |
| Notes payable, current, net of unamortized debt discount and issuance costs | 13,514,215 | 1,658,948 |
| Total current liabilities | 19,970,303 | 4,444,540 |
| Deferred rent | 61,306 | 62,455 |
| Preferred stock warrant liability | 263,945 | 391,350 |
| Notes payable, net of current portion, unamortized debt discount and issuance costs | 5,925,083 | 8,395,433 |
| Total liabilities | 26,220,637 | 13,293,778 |
| Commitments (Note 5) | | |
| Convertible preferred stock: | | |
| Convertible Series A preferred stock, \$0.0001 par value | 1,957,963 | 1,957,963 |
| Convertible Series B preferred stock, \$0.0001 par value | 22,407,635 | 22,407,634 |
| Convertible Series C preferred stock, \$0.0001 par value | 55,956,779 | 55,956,774 |
| Convertible Series D preferred stock, \$0.0001 par value | 25,690,921 | 25,690,927 |
| Total convertible preferred stock | 106,013,298 | 106,013,298 |
| Stockholders' deficit: | | |
| Common stock, \$0.0001 par value, 75,000,000 shares authorized at December 31, 2018 and 2017; 2,549,526 and 2,429,034 shares issued and outstanding at December 31, 2018 and 2017, respectively | 254 | 243 |
| Additional paid-in capital | 2,483,414 | 2,230,784 |
| Accumulated deficit | (129,094,792) | (109,357,247) |
| Total stockholders' deficit | (126,611,124) | (107,126,220) |
| Total liabilities, convertible preferred stock and stockholders' deficit | \$ 5,622,811 | \$ 12,180,856 |

See notes to consolidated financial statements.

SentreHEART, Inc.**Consolidated Statements of Operations**
Years Ended December 31, 2018 and 2017

| | <u>2018</u> | <u>2017</u> |
|--|-------------------------------------|-------------------------------------|
| Net sales | \$ 4,094,770 | \$ 4,389,194 |
| Cost of sales | <u>2,772,985</u> | <u>1,966,915</u> |
| Gross profit | 1,321,785 | 2,422,279 |
| Operating expenses: | | |
| Research and development | 8,213,721 | 7,710,010 |
| Selling, general and administrative expenses | 10,600,287 | 9,112,397 |
| Loss from operations | (17,492,223) | (14,400,128) |
| Interest and other income | (176,100) | (194,083) |
| Interest and other expenses | 2,417,892 | 1,456,027 |
| Loss before income tax provision | (19,734,015) | (15,662,072) |
| Income tax provision | 3,530 | 3,282 |
| Net loss | <u><u>\$(19,737,545)</u></u> | <u><u>\$(15,665,354)</u></u> |

See notes to consolidated financial statements.

SentreHEART, Inc.

Consolidated Statements of Convertible Preferred Stock and Stockholders' Deficit
Years Ended December 31, 2018 and 2017

| | Convertible Preferred Stock | | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Total Stockholders' Deficit |
|---|-----------------------------|----------------------|------------------|---------------|----------------------------|------------------------|-----------------------------|
| | Shares | Amount | Shares | Amount | | | |
| Balance, December 31, 2016 | 49,126,220 | \$106,013,298 | 2,405,884 | \$ 241 | \$1,936,783 | \$ (93,691,893) | \$ (91,754,869) |
| Exercise of stock options at \$.16 to \$.61 per share | — | — | 23,150 | 2 | 10,120 | — | 10,122 |
| Employee stock-based compensation | — | — | — | — | 226,980 | — | 226,980 |
| Nonemployee stock-based compensation | — | — | — | — | 56,901 | — | 56,901 |
| Net loss | — | — | — | — | — | (15,665,354) | (15,665,354) |
| Balance, December 31, 2017 | 49,126,220 | 106,013,298 | 2,429,034 | 243 | 2,230,784 | (109,357,247) | (107,126,220) |
| Exercise of stock options at \$.16 to \$.61 per share | — | — | 120,492 | 11 | 49,014 | — | 49,025 |
| Employee stock-based compensation | — | — | — | — | 130,113 | — | 130,113 |
| Nonemployee stock-based compensation | — | — | — | — | 73,503 | — | 73,503 |
| Net loss | — | — | — | — | — | (19,737,545) | (19,737,545) |
| Balance, December 31, 2018 | 49,126,220 | \$106,013,298 | 2,549,526 | \$ 254 | \$2,483,414 | \$(129,094,792) | \$(126,611,124) |

See notes to consolidated financial statements.

SentreHEART, Inc.

Consolidated Statements of Cash Flows
Years Ended December 31, 2018 and 2017

| | 2018 | 2017 |
|---|---------------------|---------------------|
| Cash flows from operating activities: | | |
| Net loss | \$(19,737,545) | \$(15,665,354) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization | 170,955 | 184,236 |
| Employee stock-based compensation | 130,113 | 226,980 |
| Nonemployee stock-based compensation | 73,503 | 56,901 |
| Accretion of discount on notes payable | 123,843 | 171,247 |
| Noncash interest expense on convertible notes payable | 502,754 | — |
| Accrued final fee on notes payable | 191,325 | 240,000 |
| Change in preferred stock warrant and embedded derivative fair value | 542,606 | (112,811) |
| Gain on expiration of preferred stock warrant | — | (12,317) |
| Deferred rent | (1,149) | 19,491 |
| Change in assets and liabilities: | | |
| Accounts receivable | 316,657 | (50,265) |
| Inventory | 782,518 | 38,138 |
| Prepaid expenses and current other assets | 123,691 | 37,782 |
| Security deposits and other assets | (159,807) | — |
| Bank overdraft obligation | 499,471 | — |
| Accounts payable | (38,586) | 706,800 |
| Accrued expenses and other liabilities | 645,170 | (769,779) |
| Net cash used in operating activities | (15,834,481) | (14,928,951) |
| Cash flows from investing activities: | | |
| Purchase of property and equipment | (1,109) | (58,440) |
| Net cash used in investing activities | (1,109) | (58,440) |
| Cash flows from financing activities: | | |
| Proceeds from exercise of stock options | 49,025 | 10,122 |
| Proceeds from convertible notes payable | 10,461,425 | — |
| Proceeds from note payable | — | 2,500,000 |
| Net cash provided by financing activities | 10,510,450 | 2,510,122 |
| Decrease in cash and cash equivalents | (5,325,140) | (12,477,269) |
| Cash and cash equivalents, beginning of year | 9,340,374 | 21,817,643 |
| Cash and cash equivalents, end of year | <u>\$ 4,015,234</u> | <u>\$ 9,340,374</u> |
| Supplemental disclosures of cash flow information: | | |
| Interest paid | <u>\$ 1,107,093</u> | <u>\$ 1,169,343</u> |
| Taxes paid | <u>\$ —</u> | <u>\$ 3,435</u> |
| Supplemental noncash financing information: | | |
| Grant of warrants attached to note payable | <u>\$ —</u> | <u>\$ 47,632</u> |

See notes to consolidated financial statements.

Note 1. Nature of Business and Summary of Significant Accounting Policies

Nature of business and basis of presentation: SentreHEART, Inc. (the Company) was incorporated on May 18, 2005, in the state of Delaware to research and develop products that will treat unmet medical needs. The accompanying consolidated financial statements present the Company's results from operations for the years ended December 31, 2018 and 2017. Our consolidated financial statements include the accounts of SentreHEART, Inc. and its wholly owned subsidiary, SentreHEART Germany GmbH. All intercompany balances and transactions have been eliminated in consolidation. In 2018, SentreHEART Germany GmbH was dissolved.

Reclassification: Certain reclassifications have been made to the 2017 financial statements to conform to the classifications used in the current year. These reclassifications had no impact on net loss, stockholders' equity or cash flows as previously reported.

Liquidity and management plans: The Company continues to experience liquidity constraints due to the fact that it is not yet generating positive cash flows from operations, which, unless the Company is able to raise additional financing, raises substantial doubt about the Company's ability to continue as a going concern within one year after the date the Company's financial statements were available to be issued. The Company has commenced limited commercialization of its LARIAT Suture Delivery Device; however, additional funding may be required to finance operations until profitability is reached. The Company has commenced the AMAZE clinical study, which aims to determine if the combination of two nonsurgical treatments, pulmonary vein isolation (PVI) and closure of the left atrial appendage utilizing the LARIAT procedures, may treat atrial fibrillation more effectively than PVI alone. The AMAZE study is the primary use of funds for the Company. Management obtained additional financing in 2019 in the form of the convertible bridge notes payable (see Note 13). However, given the Company's current cash position and its reliance on future additional financing which is not yet secured, the Company will continue to analyze its cash position each quarter to determine its ability to continue as a going concern.

A summary of the Company's significant accounting policies is as follows:

Use of estimates: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates include the allowance for sales returns and replacements, valuation of the warrants to purchase convertible preferred stock, and stock-based compensation. Actual results could differ from those estimates.

Revenue recognition: The Company sells single-use medical device products to end-users in the United States of America via direct sales. The Company recognizes revenues in accordance with Accounting Standards Codification (ASC) 605, Revenue Recognition, when persuasive evidence of an arrangement exists, title has transferred, the price is fixed or determinable, and collectibility is reasonably assured.

Revenue reserve: The Company offers a replacement program for its manufactured products that have expired at no additional charge. The reserve is accounted for in accordance with the U.S. GAAP guidance for revenue recognition and is based on actual replacements. The replacement reserve is recorded at full sales value. As of December 31, 2018 and 2017, the Company recorded a replacement reserve to accrued expenses and other liabilities for the amounts of \$607,000 and \$665,022, respectively.

Cost of sales: Cost of sales includes manufacturing labor, raw materials and components, overhead and freight-in.

Notes to Consolidated Financial Statements

Website development costs: The Company accounts for website development costs in accordance with ASC 350-50, Website Development Costs, wherein website development costs are segregated into three activities:

- (1) Initial stage (planning), whereby the related costs are expensed.
- (2) Development (web application, infrastructure, graphics), whereby the related costs are capitalized and amortized once the website is ready for use. Costs for development content of the website may be expensed or capitalized depending on the circumstances of the expenditures.
- (3) Post-implementation (after site is up and running: security, training, admin), whereby the related costs are expensed as accrued. Upgrades are usually expensed, unless they add additional functionality.

The Company has \$169,217 of capitalized website development costs recorded to property and equipment for each of the years ended December 31, 2018 and 2017.

Risks and uncertainties: The Company is subject to all of the risks inherent in an early-stage company and subject to U.S. Food and Drug Administration approval. These risks include, but are not limited to, limited management resources, intense competition, dependence upon consumer and regulatory acceptance of the product in development and the changing nature of the medical device industry. The Company's operating results may be materially affected by the foregoing factors.

Concentration of credit risk and other risks and uncertainties: Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents. Cash and cash equivalents are deposited in demand and money market accounts at one financial institution. At times, such deposits may be in excess of insured limits. The Company has not experienced any losses on its deposits of cash and cash equivalents.

Cash and cash equivalents: The Company considers all highly liquid investments with original maturities at the date of purchase of three months or less to be cash equivalents.

Accounts receivable: Accounts receivable are carried at invoiced amounts less an allowance for doubtful accounts and do not bear interest. The Company provides an allowance for doubtful accounts based upon past loss experience, known and inherent risks in the accounts, adverse situations that may affect a customer's ability to repay, and current economic conditions. The Company writes off accounts receivable against the allowance when a balance is determined to be uncollectible. The Company did not require an allowance for doubtful accounts at December 31, 2018 or 2017.

Fair value of financial instruments: Carrying amounts of certain Company financial instruments, including cash equivalents, accounts receivable, accounts payable, and accrued liabilities approximate fair value due to short maturities.

Inventory: Inventory is stated at the lower of cost and net realizable value and consists of raw materials, work in progress and finished goods. Cost is determined using standard costs, which approximate actual costs on a first-in, first-out basis. Net realizable value is defined as estimated selling price in the ordinary course of business less reasonably predictable costs of completion, disposal and transportation. Write-offs for excess and obsolete inventory are made based on the Company's analysis of inventory levels and future sales forecasts.

Deferred financing costs: Deferred financing costs are amortized using the effective interest method over the term of debt. Amortization of debt costs is included as a component of interest expense. Unamortized costs are shown as a reduction of notes payable on the consolidated balance sheets.

Notes to Consolidated Financial Statements

Property and equipment: Property and equipment are stated at cost less accumulated depreciation and amortization. Depreciation of property and equipment is computed using the straight-line method over their estimated useful lives of one to five years. Upon retirement or sale, the cost and related accumulated depreciation are removed from the consolidated balance sheets and the resulting gain or loss is reflected in operations. Maintenance and repairs are charged to operations as incurred. Leasehold improvements are amortized over the shorter of the estimated useful life of the assets or the lease term.

Patents: The Company incurs certain legal and related costs in connection with patent application and costs to acquire patents. The Company capitalizes such costs to be amortized over the expected life of the patent to the extent that an economic benefit is anticipated from the resulting patent or alternative future use is available to the Company. Costs incurred to maintain patents are expensed as incurred. Amortization is computed using the straight-line method over the estimated useful lives of the assets. The Company performs an assessment of impairment when conditions exist indicating a potential impairment.

Impairment of long-lived assets: Long-lived assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. Determining the extent of the impairment, if any, typically requires various estimates and assumptions, including cash flows directly attributable to the asset, the useful life of the asset and residual value, if any. When necessary, internal cash flow estimates, quoted market prices and appraisals are used as appropriate to determine fair value. The Company determined no impairment of long-lived assets existed as of December 31, 2018 or 2017.

Income taxes: The Company accounts for income taxes using the liability method, whereby deferred tax asset and liability account balances are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Valuation allowances are established to reduce deferred tax assets when management estimates, based on available objective evidence, that it is more likely than not that the benefit will not be realized for the deferred tax assets.

The Company accounts for uncertain tax positions in accordance with ASC 740-10, Accounting for Uncertainty in Income Taxes. The Company assesses all material positions taken in any income tax return, including all significant uncertain positions, in all tax years that are still subject to assessment or challenge by relevant taxing authorities. Assessing an uncertain tax position begins with the initial determination of the position's sustainability and is measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. As of each balance sheet date, unresolved uncertain tax positions must be reassessed, and the Company will determine whether (i) the factors underlying the sustainability assertion have changed, and (ii) the amount of the recognized tax benefit is still appropriate. The recognition and measurement of tax benefits require significant judgment. Judgments concerning the recognition and measurement of a tax benefit might change as new information becomes available.

Research and development: Research and development costs are charged to operations as incurred. Research and development costs include, but are not limited to, payroll and personnel expenses, laboratory supplies, consulting costs, and other overhead and expenses.

Stock-based compensation: The Company accounts for stock-based employee compensation arrangements in accordance with ASC 718, Compensation—Stock Compensation. The Company records stock-based compensation expense based on the estimated fair value of the equity instrument using the Black-Scholes option pricing model and charges the expense to operations on the straight-line basis over the requisite service period of the award.

The Company accounts for equity instruments issued to nonemployees in accordance with the provisions of ASC 505-50, Equity-Based Payments to Nonemployees. Under ASC 505-50, the fair value of an equity

Notes to Consolidated Financial Statements

instrument is calculated using the Black-Scholes valuation model each reporting period. The measurement of stock-based compensation is subject to periodic adjustment as the underlying equity instruments vest.

Convertible preferred stock warrants: Freestanding warrants and other similar instruments related to shares are accounted for in accordance with ASC 480, *Distinguishing Liabilities From Equity*. The freestanding warrants that are related to the Company's notes payable and convertible preferred stock are classified as liabilities on the consolidated balance sheets. The warrants are subject to remeasurement at each consolidated balance sheet date and any change in fair value is recognized as a component of interest and other income or interest and other expense. The Company will continue to adjust the liability for changes in fair value until the earlier of the exercise or expiration of the warrants or the completion of a liquidation event, including the completion of an initial public offering, at which time, all preferred stock warrants will be converted into warrants to purchase common stock and, accordingly, the liability will be reclassified to equity.

Convertible note embedded derivative liability: The Company evaluates embedded conversion features within convertible debt under ASC 815, *Derivatives and Hedging*. Embedded derivatives that are required to be bifurcated from the underlying debt instrument (i.e. host) are accounted for and valued as a separate financial instrument. The embedded derivative liability is subject to remeasurement at each consolidated balance sheet date, and any change in fair value is recognized as a component of interest and other income or interest and other expense. The Company will continue to adjust the liability for changes in fair value until the earlier of the conversion or maturity of the notes.

Recent accounting pronouncements: In August 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, which modifies the disclosure requirements for fair value measurements by removing, modifying or adding certain disclosures. ASU 2018-13 is effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. An entity is permitted to early adopt any removed or modified disclosures and delay adoption of the additional disclosures until their effective date. The Company is currently evaluating the impact of this new standard on its consolidated financial statements.

In June 2018, the FASB issued ASU 2018-07, *Compensation—Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting*, which expands the scope of ASC Topic 718 to include share-based payments granted to nonemployees in exchange for goods or services used or consumed in an entity's own operations and supersedes the guidance in ASC 505-50. The amendments in ASU 2018-07 are effective for the Company beginning on January 1, 2020. Early adoption is permitted but not prior to adopting ASC 606, *Revenue from Contracts with Customers*. The Company is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition on the income statement.

The new standard is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Company is currently evaluating the impact of this new guidance.

Notes to Consolidated Financial Statements

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14, which defers the effective date of ASU 2014-09 one year, making it effective for annual reporting periods beginning after December 15, 2018. The Company has not yet selected a transition method and is currently evaluating the effect that the standard will have on the consolidated financial statements.

Note 2. Fair Value Measurements

Assets and liabilities recorded at fair value in the consolidated financial statements are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels that are directly related to the amount of subjectivity associated with the inputs to the valuation of these assets or liabilities are as follows:

- Level 1:** Observable inputs, such as quoted prices in active markets for identical assets or liabilities.
- Level 2:** Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3:** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The following tables set forth the Company's financial instruments that were measured at fair value on a recurring basis as of December 31, 2018 and 2017, by level within the fair value hierarchy. Assets and liabilities measured at fair value are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires management to make judgments and considers factors specific to the asset or liability.

The Company's fair value hierarchy for its financial assets and financial liabilities that are carried at fair value was as follows:

| | Assets at Fair Value as of December 31, 2018 | | | |
|--|--|---------|-------------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| Money market funds | \$3,811,525 | \$ — | \$ — | \$3,811,525 |
| Liabilities: | | | | |
| Convertible note embedded derivative liability | \$ — | \$ — | \$2,564,441 | \$2,564,441 |
| Preferred stock warrant liability | — | — | 263,945 | 263,945 |
| Total | \$ — | \$ — | \$2,828,386 | \$2,828,386 |

Notes to Consolidated Financial Statements

| | Assets at Fair Value as of December 31, 2017 | | | |
|-----------------------------------|--|---------|-----------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| Money market funds | \$8,999,865 | \$ — | \$ — | \$8,999,865 |
| Liabilities: | | | | |
| Preferred stock warrant liability | \$ — | \$ — | \$391,350 | \$ 391,350 |

The Company used a Black-Scholes option pricing model to value the preferred stock warrant liability. Significant unobservable inputs used in measuring the fair value of the warrant liability include the Company's Series D preferred stock price and an estimate of the Company's stock volatility using the volatilities of guideline peer companies.

The market-based assumptions and estimates used in valuing the warrant liability as of December 31 are as follows:

| | Series D | |
|--------------------------|------------------|------------------|
| | 2018 | 2017 |
| Expected term (in years) | 2.34 to 8.23 | 3.34 to 9.23 |
| Expected volatility | 37.84% to 49.18% | 37.44% to 51.73% |
| Expected dividends | 0.00% | 0.00% |
| Risk-free interest rate | 2.44% to 2.63% | 2.02% to 2.41% |

The change in the fair value of the preferred stock warrant liability is summarized below:

| | |
|---|------------|
| Fair Value at December 31, 2016 | \$ 468,846 |
| Issuance of 65,456 Series D preferred stock warrants (Note 7) | 47,632 |
| Expiration of 29,594 Series B and 90,634 Series C preferred stock warrants (Note 7) | (12,317) |
| Decrease in the fair value recorded in interest and other income | (112,811) |
| Fair value at December 31, 2017 | 391,350 |
| Decrease in the fair value recorded in interest and other income | (127,405) |
| Fair value December 31, 2018 | \$ 263,945 |

The Company used a probability-weighted discounted cash flow approach to value the embedded derivatives associated with a future financing and the premium upon change in control features of the convertible notes. Significant unobservable inputs used in measuring the fair value of these financial instruments included the probabilities of a future financing and change in control event, the Company's Series D preferred stock price, an estimate of the timing of a financing or change in control event, a present value discount rate based on the Company's creditworthiness and risk-free interest, and an estimate of the Company's stock volatility using the volatilities of guideline peer companies.

Notes to Consolidated Financial Statements

The market-based assumptions and estimates used in valuing the convertible note embedded derivative liability as of December 31, 2018, are as follows:

| | |
|--|----------|
| Expected term (in years) | 0.60 |
| Series D preferred stock price (per share) | \$1.1458 |
| Expected volatility | 46.88% |
| Probability of change in control | 50.00% |
| Probability of change in control | 40.00% |
| Credit adjusted interest rate | 15.82% |
| Risk-free interest rate | 2.51% |

The change in the fair value of the convertible note embedded derivative liability is summarized below:

| | |
|---|--------------------|
| Fair value at December 31, 2017 | \$ — |
| Issuance of convertible notes payable | 1,894,430 |
| Increase in the fair value recorded in interest and other expense | 670,011 |
| Fair value December 31, 2018 | <u>\$2,564,441</u> |

Note 3. Balance Sheet Components

Property and equipment, net: Property and equipment, net, consist of the following as of December 31:

| | 2018 | 2017 |
|--|-------------------|-------------------|
| Computer software and equipment | \$ 378,251 | \$ 378,252 |
| Furniture and fixtures | 628,929 | 627,819 |
| Laboratory and equipment | 425,919 | 425,919 |
| Capitalized software development costs - website | 169,217 | 169,217 |
| | <u>1,602,316</u> | <u>1,601,207</u> |
| Less accumulated depreciation and amortization | (1,407,238) | (1,274,913) |
| | <u>\$ 195,078</u> | <u>\$ 326,294</u> |

Depreciation expense for the years ended December 31, 2018 and 2017, was \$132,325 and \$145,606 respectively.

Inventory: Inventory consists of the following at December 31:

| | 2018 | 2017 |
|------------------|------------------|--------------------|
| Raw materials | \$267,745 | \$ 725,079 |
| Work in progress | 54,065 | 63,750 |
| Finished goods | 325,270 | 640,769 |
| | <u>\$647,080</u> | <u>\$1,429,598</u> |

Note 4. Patents

On June 20, 2011, the Company purchased patents for \$470,000. The patents are amortized over their remaining useful life, which is estimated to be 12 years. Amortization expense was \$38,630 for each of

Notes to Consolidated Financial Statements

the years ended December 31, 2018 and 2017. The estimated amortization expense related to the acquired intangible assets for each of the next five years and thereafter is summarized as follows:

| | |
|---------------------------|------------------|
| Years ending December 31: | |
| 2019 | \$ 38,630 |
| 2020 | 38,630 |
| 2021 | 38,630 |
| 2022 | 38,630 |
| 2023 | 25,754 |
| | <u>\$180,274</u> |

Note 5. Commitments

Operating leases: In November 2010, the Company entered into an agreement for office facilities in Redwood City, California, under an operating lease which has been extended from its initial term to December 14, 2020. Rent expense for the years ended December 31, 2018 and 2017, was approximately \$766,000 and \$761,000, respectively.

Approximate future minimum lease payments under this noncancelable operating lease are as follows:

| | |
|---------------------------|--------------------|
| Years ending December 31: | |
| 2019 | \$ 730,000 |
| 2020 | 687,000 |
| | <u>\$1,417,000</u> |

Research agreements: The Company has agreements with various entities to provide research and development services for specified periods of times. The total expenses incurred under these research and development services agreements were approximately \$309,000 and \$309,000 for the years ended December 31, 2018 and 2017, respectively. Several agreements are on an annual basis and may be renewed at the end of their terms. The total due under the agreements exceeding one year approximates \$265,000 as of December 31, 2018.

Management carveout plan: The Company has adopted a management incentive plan (Management Carveout Plan) to reinforce and encourage the continued attention and dedication of the employees and other service providers to their assigned duties without distraction in the face of potentially disruptive circumstances arising from the possibility of a change in control (meaning a liquidation event). In connection with the consummation of a change in control, the Company shall establish a bonus pool from transaction proceeds. To be eligible to receive a bonus, as defined, under this Plan, a Covered Participant must (i) sign a Participation Notice; (ii) be employed by the Company on the date of consummation of a Change in Control; and (iii) deliver a fully effective release of claims in favor of the Company and its affiliates in a form provided by the Company and sign such other documents as may be required by the Company, including without limitation, an agreement to keep information regarding the Change in Control and the Company confidential following the Change in Control, an agreement to appoint a representative to act on his or her behalf following the Change in Control with respect to matters relating to the Change in Control, an acknowledgment of the holdback or escrow of the Holdback Proceeds and Earn-Out Proceeds, and an agreement to any indemnification or other obligations required of recipients of proceeds pursuant to the Change in Control. The Management Carveout Plan provides for payments to participants in the plan, which is subordinated to the liquidation preferences of the Preferred Stock Series D securities but senior to the liquidation preference payments of the Preferred Stock Series A through C securities.

Notes to Consolidated Financial Statements

Note 6. Debt

In November 2016, the Company entered into a secured term loan agreement with a finance company totaling \$10 million. The term loan consists of Term A and Term B totaling \$7,500,000 and \$2,500,000, respectively. The term loan is secured by a lien on all of the Company's assets, excluding intellectual property but including right of payment with respect to any such intellectual property and all proceeds from the disposition of any such intellectual property. The term loan contains certain additional nonfinancial covenants. In connection with the term loan agreement, the Company's cash and investment accounts are subject to account control agreements with the finance company that give the finance company the right to assume control of the accounts in the event of a loan default. Loan defaults are defined in the loan agreement and include, among others, the finance company's determination that there is a material adverse change in the Company's operations.

In March 2017, Term B loan was issued with detachable warrants for the purchase of 65,456 shares of Series D preferred stock (see Note 7). The fair value of the detachable warrants created an original issue discount of \$47,632.

Interest on the balance of the term loans outstanding is at a floating per annum rate equal to the LIBOR in effect from time to time plus 8.85%. This rate was 11.35% at December 31, 2018. The terms of the loan were amended as of August 21, 2018, such that the balance of the outstanding term loans is interest-only through April 30, 2019, with two additional options for extension to September 1, 2019, assuming extension specified conditions are met. The term loan is repayable in equal monthly payments of principal of \$500,000 over 20 months. The term loan as amended contains a final fee equal to 6% of the principal borrowed, or \$600,000, payable at the maturity date of the notes. This final fee is being accrued over the term of the debt. The accrued final fee included in long-term debt at December 31, 2018 and 2017, was \$447,481 and \$240,000, respectively.

Debt consists of the following for the years ended December 31:

| | 2018 | 2017 |
|--|----------------------|----------------------|
| Term A note payable | \$ 7,500,000 | \$ 7,500,000 |
| Term B note payable | 2,500,000 | 2,500,000 |
| Accrued final fee payable | 431,325 | 240,000 |
| 2018 convertible notes payable and accrued interest | 10,612,725 | — |
| Total notes payable | 21,044,050 | 10,240,000 |
| Less: unamortized debt discount and issuance cost | (1,604,752) | (185,619) |
| Notes payable, net of unamortized debt discount and issuance cost | <u>\$ 19,439,298</u> | <u>\$ 10,054,381</u> |
| Notes payable, current portion, net of unamortized debt discount and issuance cost | <u>\$ 13,514,215</u> | <u>\$ 1,658,948</u> |
| Notes payable, net of current portion, unamortized debt discount and issuance cost | <u>\$ 5,925,083</u> | <u>\$ 8,395,433</u> |

Interest expense, which includes amortization of debt issuance costs and accretion of debt discount, was approximately \$1,394,000 and \$1,384,000 for the years ended December 31, 2018 and 2017, respectively.

Notes to Consolidated Financial Statements

Future principal payments under Term A and Term B notes payable are as follows:

| | |
|--------------------------|---------------------|
| Year ending December 31: | |
| 2019 | \$ 4,500,000 |
| 2020 | 5,500,000 |
| | <u>\$10,000,000</u> |

In August 2018, the Company entered into a bridge loan financing, in which the Company issued notes (2018 Convertible Notes) pursuant to the Note Purchase Agreement dated August 21, 2018, by and among the Company and the parties named therein to existing investors for an aggregate principal amount of approximately \$5 million. In September and November 2018, the Company issued additional notes pursuant to the Note Purchase agreement for an aggregate principal amount of approximately \$5.5 million. The 2018 Convertible Notes accrue interest at a rate of 6 percent per annum and mature on August 21, 2019, or on demand, if the Company is not in compliance with certain covenants as described in the agreement. The notes have an effective interest rate of approximately 31.7%. The 2018 Convertible Notes are convertible into shares of Series D preferred stock at a price of \$1.1458 per share upon maturity or a Corporate Transaction, as defined in the agreement. In the event of a Corporate Transaction, the note holders have the right to receive one-and-one-half (1.5) times the outstanding principal on the note plus the outstanding unpaid accrued interest. If the Company completes a subsequent equity financing prior to the maturity date, the 2018 Convertible Notes automatically convert into shares at 80% of the price paid per share in such subsequent equity financing. The Company evaluated the terms and features of the convertible notes and identified embedded derivatives (right to receive one-and-one-half times the outstanding principal on the note plus the outstanding unpaid accrued interest and automatic conversion at 80% of the price paid per share in a subsequent equity financing) requiring bifurcation and separate accounting. The notes and accrued interest are classified as current notes payable on the accompanying consolidated balance sheet.

The aggregate principal received from the issuance of the 2018 Convertible Notes was initially allocated between the notes and the convertible note embedded derivative liability (see Note 2). The value of the 2018 Convertible Notes was determined using the residual method of accounting whereby, first, a portion of the proceeds from the issuance of the notes is allocated to derivatives embedded in the convertible notes, and the proceeds so allocated are accounted for as a convertible note embedded derivative liability, and second, the remainder of the proceeds from the issuance of the 2018 Convertible Notes is allocated to the convertible notes, resulting in an original issue debt discount amounting to approximately \$1.9 million. The convertible notes will remain on the consolidated balance sheets, accreted up for the amount of cumulative amortization of the debt discount over the life of the debt.

Note 7. Warrants to Purchase Convertible Preferred Stock

Warrant activity during the years ended December 31, 2018 and 2017, is as follows:

| | Outstanding Warrants | | | | | |
|----------------------------|---|------------------------------------|---|------------------------------------|---|------------------------------------|
| | Series B Preferred Stock Warrant Shares Outstanding | Weighted-Average Exercise Price | Series C Preferred Stock Warrant Shares Outstanding | Weighted-Average Exercise Price | Series D Preferred Stock Warrant Shares Outstanding | Weighted-Average Exercise Price |
| Balance, December 31, 2016 | 29,594 | \$ 2.96 | 90,634 | \$ 3.31 | 826,690 | \$ — |
| Warrants granted | — | — | — | — | 65,456 | 1.15 |
| Warrants canceled | (29,594) | 2.96 | (90,634) | 3.31 | — | — |
| Balance, December 31, 2017 | — | — | — | — | 892,146 | 1.15 |
| Warrants granted | — | — | — | — | — | — |
| Warrants canceled | — | — | — | — | — | — |
| Balance, December 31, 2018 | — | — | — | — | 892,146 | 1.15 |

Notes to Consolidated Financial Statements

In September 2007, in connection with a loan agreement, the Company issued warrants to purchase 33,822 shares of Series B preferred stock. The Series B preferred stock warrants expired during 2017.

In August 2011 and January 2012, in connection with a convertible note agreement, the Company issued warrants to purchase 181,269 shares of Series C preferred stock with an exercise price of \$3.31 per share. The Series C preferred stock warrants expired during 2017.

In connection with the issuance of the May 2016 Notes, the Company issued warrants to purchase 630,321 shares of Series D convertible preferred stock at an exercise price of \$1.1458 that are exercisable at any time and from time to time in whole or in part. The expiration date of the warrant is on the fifth anniversary after the issuance date. As of December 31, 2018, these warrants to purchase 630,321 shares of Series D preferred stock remain outstanding.

In connection with the November 2016 Term A and March 2017 Term B loans, the Company issued warrants to purchase 196,369 shares and 65,456 shares, respectively, shares of Series D convertible preferred stock at an exercise price of \$1.1458 that are exercisable at any time and from time to time in whole or in part. The expiration date of the warrant is on the fifth anniversary after the issuance date. As of December 31, 2018, these warrants to purchase 261,825 shares of Series D preferred stock remain outstanding.

The fair value of the warrants outstanding is classified as a liability and revalued at each reporting period with the resulting gains and losses recorded in interest and other income or interest and other expenses. See Note 2 for the change in the fair value of the preferred stock warrant liability for the years ended December 31, 2018 and 2017.

The Company revalued its Series D preferred stock warrants at fair value as of December 31, 2018, using the Black-Scholes option pricing model, resulting in a fair value of the Series D preferred stock warrant liability of \$263,945.

Note 8. Convertible Preferred Stock

The Company's Certificate of Incorporation, as amended, authorizes the Company to issue 58,797,402 shares of \$0.0001 par value preferred stock. The preferred stock may be issued in one or more series, of which 2,025,000 shares are designated as Series A; 7,680,501 shares are designated as Series B; 17,114,794 shares are designated as Series C; and 31,977,107 shares are designated as Series D.

Convertible preferred stock at December 31 consists of the following:

| Series | 2018 | | | Proceeds Net of Issuance Costs |
|--------|----------------------|-------------------------------------|-----------------------|---|
| | Shares Authorized | Shares Issued and Outstanding | Liquidation Amount | |
| A | 2,025,000 | 2,025,000 | \$ 1,003,764 | \$ 1,957,963 |
| B | 7,680,501 | 7,650,907 | 11,213,053 | 13,862,364 |
| C | 17,114,794 | 16,933,526 | 27,783,183 | 41,965,777 |
| D | 31,977,107 | 22,516,787 | 25,799,735 | 24,957,090 |
| | <u>58,797,402</u> | <u>49,126,220</u> | <u>\$65,799,735</u> | <u>\$82,743,194</u> |

Notes to Consolidated Financial Statements

| Series | 2017 | | | |
|--------|-------------------|-------------------------------|---------------------|--------------------------------|
| | Shares Authorized | Shares Issued and Outstanding | Liquidation Amount | Proceeds Net of Issuance Costs |
| A | 2,025,000 | 2,025,000 | \$ 1,003,764 | \$ 1,957,963 |
| B | 7,680,501 | 7,650,908 | 11,213,053 | 13,862,364 |
| C | 17,114,794 | 16,933,526 | 27,783,183 | 41,965,777 |
| D | 31,977,107 | 22,516,786 | 25,799,735 | 24,957,090 |
| | <u>58,797,402</u> | <u>49,126,220</u> | <u>\$65,799,735</u> | <u>\$82,743,194</u> |

The rights and preferences of holders of Series D preferred stock and Series A, B and C junior preferred stock are as follows:

Dividends: Holders of Series D preferred stock are entitled to receive dividends at the per-annum rate of \$0.08 per share (as adjusted for stock splits, dividends, combinations, subdivisions, recapitalizations or the like), out of any assets legally available therefrom prior, and in preference, to any dividends for common stock. No dividends on preferred stock have been declared through December 31, 2018.

After payment of any dividends of Series D preferred stock, holders of Series A, B and C junior preferred stock are entitled to receive dividends at the per-annum rate of \$0.08, \$0.24 and \$0.26 per share, respectively (as adjusted for stock splits, dividends, combinations, subdivisions, recapitalizations or the like), out of any assets at the time legally available; therefore, when, as and if declared by the Board of Directors. Such dividends are payable in preference to any dividends for common stock. No dividends on preferred stock have been declared through December 31, 2018.

Conversion rights: At any time after the earlier of (1) the closing of the Mandatory Closing (as defined in the Purchase Agreement) and (2) December 31, 2020, each share of Series A, B, C and D preferred stock shall be convertible, at the option of the holder, at any time after the date of issuance of such share.

Each share of Series A, B, C and D preferred stock shall be convertible into that number of fully paid and nonassessable shares of common stock that is equal to \$1.00, \$2.96, \$3.31 and \$1.15, respectively (as adjusted for any stock splits, stock dividends, combinations, subdivision, recapitalizations or the like), divided by the conversion prices.

Each share of Series A, B, C and D preferred stock automatically converts into the number of shares of common stock into which such shares are convertible at the then-effective conversion immediately upon (1) the affirmative vote of more than 65% of the outstanding preferred stock, or (2) the consummation of a firmly underwritten public offering pursuant to the Securities Act of 1933, as amended (the Securities Act), on Form S-1, provided, however, that (i) the per-share price of the public offering implies a pre-money valuation of at least \$3.437 and (ii) the aggregate gross proceeds to the Company are not less than \$40,000,000.

Liquidation rights: In the event of any liquidation, dissolution or winding up of the Company, the holders of Series D preferred stock shall be entitled to receive, in preference to distribution of any assets of the Company junior preferred stock or common stock, an amount equal to \$1.15 per share, plus any declared or accumulated but unpaid dividends.

If, upon the occurrence of such event, the amounts available for distribution among holders of Series D preferred stock are insufficient to pay the aforementioned preferential amounts, the entire assets of the

Notes to Consolidated Financial Statements

Company shall be distributed ratably among the holders of the preferred stock and holders of common stock, treating, in such circumstances, each share of preferred stock as if it had been converted into common stock at the then-applicable conversion rate.

Upon completion of the distribution of Series D preferred stock, the holders of Series A, B and C junior preferred stock shall be entitled to receive, in preference to distribution of any assets of the Company to holders of common stock, an amount equal to \$1.00, \$2.96 and \$3.31 per share, respectively, plus any declared or accumulated but unpaid dividends. If, upon the occurrence of such event, the amounts available for distribution among holders of Series A, B and C junior preferred stock are insufficient to pay the aforementioned preferential amounts, the entire assets of the Company legally available for distribution shall be distributed ratably among the holders of the junior preferred stock in proportion to the preferential amount each holder is otherwise entitled to receive. All distributions of any assets of the Company, following distribution of Series D preferred stock, for Series A, B and C junior preferred stock, together shall not exceed \$40,000,000, including amounts pursuant to the Management Carveout Plan.

Voting rights: The holder of each share of Series D preferred stock is entitled to one vote of each share of common stock into which share of such convertible preferred stock can be converted. The holder of each share of Series D preferred stock vote together as one class with common stockholders.

The holder of each share of Series A, B and C junior preferred stock is entitled to one vote of each share of common stock into which share of such convertible junior preferred stock can be converted. The holder of each share of Series A, B and C junior preferred stock vote together as one class with common stockholders.

Note 9. Common Stock

The Company's Certificate of Incorporation, as amended on September 22, 2016, authorizes the Company to issue 75,000,000 shares of \$0.0001 par value common stock. Common stockholders are entitled to dividends, subject to preferred stock dividends, when and if declared by the Board of Directors. There have been no dividends declared to date. The holder of each common share is entitled to one vote.

The Company had reserved common stock for future issuance as follows at December 31:

| | 2018 | 2017 |
|---|-------------------|-------------------|
| Conversion of Series A convertible preferred stock | 2,025,000 | 2,025,000 |
| Conversion of Series B convertible preferred stock | 7,650,907 | 7,650,908 |
| Conversion of Series C convertible preferred stock | 16,933,526 | 16,933,526 |
| Conversion of Series D convertible preferred stock | 22,516,787 | 22,516,786 |
| Conversion of warrants for Series D convertible preferred stock | 892,146 | 892,146 |
| Exercise of options under 2005 stock plan | 185,000 | 353,500 |
| Exercise of options under 2012 stock plan | 7,796,878 | 7,216,013 |
| Issuance of options under 2012 stock plan | — | 418,844 |
| | <u>58,000,244</u> | <u>58,006,723</u> |

Note 10. Stock Option Plan

In 2005, the Company adopted the 2005 Equity Incentive Plan, which provided for the granting of stock options to employees, directors and consultants of the Company. Effective October 11, 2012, the Company terminated the 2005 Equity Incentive Plan and adopted the 2012 Stock Option and Grant Plan (the Plan). Awards issuable under the Plan include incentive stock options (ISO), nonqualified stock

Notes to Consolidated Financial Statements

options (NSO), restricted stock and unrestricted stock. No restricted stock or unrestricted stock awards are outstanding as of December 31, 2018.

Options to purchase the Company's common stock may be granted at a price not less than the fair market value in the case of both NSOs and ISOs, except for an employee or nonemployee with options who owns more than 10% of the voting power of all classes of stock of the Company, in which case, the exercise price shall be no less than 110% of the fair market value per share on the grant date. Fair market value is determined by the Board of Directors. Options become exercisable as determined by the Board of Directors except in the case of options granted to officers, directors and consultants, where the options shall become exercisable at a rate of no less than 25% per annum over four years from the vesting date. Options expire as determined by the Board of Directors but not more than 10 years after the date of grant.

Activity under the Plan is as follows:

| | Available for Grant | Outstanding Options | |
|---------------------------------|------------------------|-----------------------|---|
| | | Shares Outstanding | Weighted- Average Exercise Price |
| Balance, December 31, 2016 | 763,095 | 7,248,412 | \$ 0.34 |
| Additional shares added to Plan | — | — | |
| Options granted | (451,000) | 451,000 | 0.16 |
| Options exercised | — | (23,150) | 0.43 |
| Options canceled | 106,749 | (106,749) | 0.37 |
| Balance, December 31, 2017 | 418,844 | 7,569,513 | 0.33 |
| Additional shares added to Plan | 114,013 | — | |
| Options granted | (661,105) | 661,105 | 0.10 |
| Options exercised | — | (120,492) | 0.41 |
| Options canceled | 128,248 | (128,248) | 0.30 |
| Balance, December 31, 2018 | — | 7,981,878 | 0.31 |

The following table summarizes information about stock options outstanding at December 31, 2018:

| | Options | Weighted- Average Exercise Price | Remaining Contractual Term (Years) |
|-------------------------------------|-----------|---|--|
| Options outstanding | 7,981,878 | \$ 0.31 | 7.06 |
| Options vested and expected to vest | 7,981,878 | 0.31 | 7.06 |
| Options vested | 5,543,802 | 0.38 | 6.50 |

The Company has the right to repurchase any unvested shares of common stock purchased pursuant to an early exercise. The repurchase rights lapse over the original vesting period of the options. The Company accounts for the cash received in consideration for the early exercised options as a liability.

Notes to Consolidated Financial Statements

which is then reclassified to stockholders' deficit as the options vest. There were no shares of common stock subject to repurchase under the Plan at December 31, 2018 or 2017.

Stock-based compensation associated with awards to employees: During the years ended December 31, 2018 and 2017, the Company granted stock options to employees to purchase 661,105 and 451,000 shares of common stock with a weighted-average grant date fair value of \$0.04 and \$0.08 per share, respectively. Stock-based compensation expense related to employee stock options for the years ended December 31, 2018 and 2017, was \$130,113 and \$226,980, respectively. As of December 31, 2018, there were total unrecognized compensation costs related to unvested stock options of \$126,531. These costs are expected to be recognized over a weighted-average period of approximately 0.91 years.

The Company estimated the fair value of stock options using the Black-Scholes option pricing valuation model. The fair value of employee stock options is being amortized on the straight-line basis over the requisite service period of the awards. The fair value of employee stock options was estimated using the following weighted-average assumptions:

| | 2018 | 2017 |
|--------------------------|--------|--------|
| Expected term (in years) | 6.08 | 6.08 |
| Expected volatility | 41.40% | 51.54% |
| Expected dividends | 0.00% | 0.00% |
| Risk-free interest rate | 2.78% | 2.26% |

The expected term of stock options represents the weighted-average period the stock options are expected to remain outstanding and is based on the option's vesting term, contractual terms and industry peers, as the Company did not have sufficient historical information to develop reasonable expectations about future exercise patterns and post-vesting employment termination behavior. The expected stock price volatility assumption was determined by examining the historical volatilities for industry peers, as the Company did not have any trading history for the Company's common stock. The Company will continue to analyze the historical stock price volatility and expected term assumption as more historical data for the Company's common stock becomes available. The risk-free interest rate assumption is based on the U.S. Treasury instruments whose term was consistent with the expected term of the Company's stock options.

In addition, ASC 718 requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based on management's expectation through industry knowledge as no historical data was available.

Options granted to nonemployees: During the years ended December 31, 2018 and 2017, the Company granted no stock options to nonemployees. Stock-based compensation expense related to stock options granted to nonemployees is recognized as the stock option is earned. The Company believes that the estimated fair value of the stock options is more readily measurable than the fair value of the services rendered.

Stock-based compensation expense related to nonemployee stock options for the years ended December 31, 2018 and 2017, was \$73,503 and \$56,901, respectively. As of December 31, 2018, there were total unrecognized compensation costs related to these stock options of \$71,877, which is expected to be recognized over a weighted-average period of 1.20 years.

The Company has elected the "with-and-without" method in regards to tax benefits derived from stock option awards. Under this method, the Company does not recognize tax benefits from stock option

Notes to Consolidated Financial Statements

awards until all deferred tax assets generated from the Company's net operating loss carryforwards are fully utilized.

Note 11. Employee Benefit Plan

During 2005, the Company adopted the SentreHEART, Inc. 401(k) Profit Sharing Plan and Trust (the 401(k) Plan), which qualifies as a deferred salary arrangement under Section 401(k) of the Internal Revenue Code. Under the 401(k) Plan, participating employees may defer a portion of their pretax earnings. The Plan is available to all employees over the age of 21 years. Participants may contribute to the maximum amount set by the Internal Revenue Service. The Company may, at its sole discretion, contribute for the benefit of eligible employees. There have been no Company contributions to the 401(k) Plan since inception.

Note 12. Income Taxes

The components of the provision for income taxes are as follows:

| | 2018 | 2017 |
|---|-----------------------|-----------------------|
| Current: | | |
| Federal | \$ — | \$ — |
| State | 3,530 | 3,282 |
| | <u>3,530</u> | <u>3,282</u> |
| Deferred: | | |
| Federal | — | — |
| State | — | — |
| | <u>—</u> | <u>—</u> |
| Total provision for income taxes | <u>\$3,530</u> | <u>\$3,282</u> |

The tax effects of temporary differences and carryforwards that give rise to significant portions of the deferred tax assets are as follows at December 31:

| | 2018 | 2017 |
|--|---------------------|---------------------|
| Deferred tax assets: | | |
| Net operating loss carryforwards | \$ 29,605,293 | \$ 25,400,789 |
| Research and development credits | 1,211,841 | 1,175,582 |
| Property and equipment and intangibles | 661,545 | 754,344 |
| Accruals and reserves | 577,869 | 530,115 |
| Total deferred tax assets | <u>32,056,548</u> | <u>27,860,830</u> |
| Valuation allowance | <u>(31,991,647)</u> | <u>(27,800,039)</u> |
| Deferred tax liabilities: | | |
| Property and equipment and intangibles | (656) | (3,302) |
| Prepaid expenses | (64,245) | (57,489) |
| Total deferred tax liabilities | <u>(64,901)</u> | <u>(60,791)</u> |
| Net deferred tax assets (liabilities) | <u>\$ —</u> | <u>\$ —</u> |

Notes to Consolidated Financial Statements

Reconciliation of the statutory federal income tax to the Company's effective tax is as follows as of December 31:

| | 2018 | 2017 |
|-------------------------------|----------------|----------------|
| Tax at federal statutory rate | 21.00% | 34.00% |
| State taxes | (0.01)% | (0.01)% |
| Nondeductible items | (0.25)% | (0.40)% |
| Credits | 0.07% | 0.11% |
| Valuation allowance | (19.70)% | 54.65% |
| Federal tax reform | 0.00% | (87.82)% |
| Other | (1.13)% | (0.55)% |
| Provision for taxes | <u>(0.02)%</u> | <u>(0.02)%</u> |

Based on the available objective evidence, management believes it is more likely than not that the net deferred tax assets of the Company will not be fully realizable for the year ended December 31, 2018.

Accordingly, the Company has established a full valuation allowance against its net deferred tax assets due to the uncertainty surrounding the realization of such assets.

As of December 31, 2018 and 2017, the Company had federal net operating loss carryforwards of approximately \$117,900,000 and \$99,500,000, respectively, available to reduce future taxable income. As of December 31, 2018 and 2017, the Company had state net operating loss carryforwards of approximately \$70,900,000 and \$60,300,000, respectively. The net operating losses will expire in 2025 and 2028 for federal and state purposes, respectively, if not utilized.

The Company also had federal research and development credit carryforwards of approximately \$896,000 and \$875,000 at December 2018 and 2017, respectively. The federal credits will expire starting in 2025 if not utilized. The state credits can be carried forward indefinitely.

Utilization of the net operating loss carryforwards may be subject to an annual limitation due to the ownership percentage change limitations provided by the Internal Revenue Code of 1986 and similar state provisions. The annual limitation may result in the expiration of the net operating loss carryforwards before utilization.

The Company has determined that its tax positions are more likely than not to be sustained upon examination by taxing authorities. Should any of the Company's tax positions not be sustained upon examination, realization of net operating loss and credit carryforwards may be impacted. As of December 31, 2018 and 2017, the Company had unrecognized tax benefits of \$632,000, of which only \$46,000 affects the effective tax rate and \$612,000 of which only \$44,000 affects the effective tax rate, respectively. It is the Company's policy to include penalties and interest expense related to income taxes as a component of interest and other expenses, as necessary. As of December 31, 2018, the Company accrued potential penalties and interest of \$12,000 related to unrecognized tax benefits. The Company's main tax jurisdictions are the U.S. and California. All of the Company's tax years will remain open for examination by the federal and state authorities for three and four years, respectively, from the date of utilization of any net operation loss or credits.

On December 22, 2017, President Trump signed the Tax Cuts and Jobs Act (the Act) into law. The new legislation decreases the U.S. corporate federal income tax rate from 35% to 21% effective January 1, 2018. There was no impact on recorded deferred tax balances as the remeasurement of net deferred tax assets was offset by a change in valuation allowance. The Act also includes a number of other provisions

Notes to Consolidated Financial Statements

including the elimination of loss carrybacks and limitations on the use of future losses, repeal of the Alternative Minimum Tax regime, and the introduction of a base erosion and anti-abuse tax. These provisions are not expected to have an immediate effect on the Company.

Note 13. Subsequent Events

In March and June 2019, the Company issued additional convertible notes pursuant to the 2018 Note Purchase agreement for an aggregate principal amount of approximately \$10 million.

The Company has evaluated subsequent events through June 25, 2019, the issuance date of these consolidated financial statements.

SentreHEART, Inc.

Condensed Consolidated Balance Sheets
June 30, 2019 and 2018 (unaudited)

| | June 30, 2019 | June 30, 2018 |
|---|----------------------|----------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 2,611,513 | \$ 1,863,453 |
| Accounts receivable | 534,625 | 398,265 |
| Inventory | 651,703 | 749,097 |
| Prepaid expenses and other current assets | 51,289 | 87,913 |
| Total current assets | 3,849,130 | 3,098,728 |
| Property and equipment, net | 147,676 | 255,928 |
| Patents, net | 160,959 | 199,589 |
| Security deposits and other assets | 250,942 | 95,352 |
| Total assets | \$ 4,408,707 | \$ 3,649,597 |
| Liabilities, Convertible Preferred Stock and Stockholders' Deficit | | |
| Current liabilities: | | |
| Accounts payable | \$ 1,835,569 | \$ 1,899,309 |
| Accrued expenses and other liabilities | 1,880,879 | 2,097,851 |
| Convertible note embedded derivative liability | 6,243,887 | — |
| Notes payable, net of current portion, unamortized debt discount and issuance costs | 25,229,061 | 1,222,697 |
| Total current liabilities | 35,189,396 | 5,219,857 |
| Deferred rent | 51,011 | 62,764 |
| Preferred stock warrant liability | 234,749 | 287,216 |
| Notes payable, net of current portion, unamortized debt discount and issuance costs | 3,001,500 | 9,000,000 |
| Total liabilities | 38,476,656 | 14,569,837 |
| Commitments (Note 4) | | |
| Convertible preferred stock: | | |
| Convertible Series A preferred stock, \$0.0001 par value | 1,957,963 | 1,957,963 |
| Convertible Series B preferred stock, \$0.0001 par value | 22,407,635 | 22,407,635 |
| Convertible Series C preferred stock, \$0.0001 par value | 55,956,779 | 55,956,779 |
| Convertible Series D preferred stock, \$0.0001 par value | 25,690,921 | 25,690,921 |
| Total convertible preferred stock | 106,013,298 | 106,013,298 |
| Stockholders' deficit: | | |
| Common stock, \$0.0001 par value, 75,000,000 shares authorized for the periods ended June 30, 2019 and 2018; 3,034,266 and 2,527,791 shares issued and outstanding as of June 30, 2019 and 2018, respectively | 302 | 253 |
| Additional paid-in capital | 2,697,506 | 2,397,983 |
| Accumulated deficit | (142,779,055) | (119,331,774) |
| Total stockholders' deficit | (140,081,247) | (116,933,538) |
| Total liabilities, convertible preferred stock and stockholders' deficit | \$ 4,408,707 | \$ 3,649,597 |

See notes to condensed consolidated financial statements

Condensed Consolidated Statement of Operations
For the Six-Month Periods Ended June 30, 2019 and 2018 (unaudited)

| | 2019 | 2018 |
|--|------------------------------|-----------------------------|
| Net sales | \$ 1,696,839 | \$ 2,169,141 |
| Cost of sales | 1,137,795 | 1,656,775 |
| Gross profit | 559,044 | 512,366 |
| Operating expenses: | | |
| Research and development expenses | 3,848,710 | 4,690,947 |
| Selling, general and administrative expenses | 6,021,517 | 5,407,815 |
| Loss from operations | (9,311,183) | (9,586,396) |
| Interest and other income | (46,925) | (144,251) |
| Interest and other expenses | 4,420,005 | 532,382 |
| Loss before income tax provision | (13,684,263) | (9,974,527) |
| Income tax provision | — | — |
| Net loss | <u>\$(13,684,263)</u> | <u>\$(9,974,527)</u> |

See notes to condensed consolidated financial statements

**Consolidated Statements of Convertible Preferred Stock and Stockholders' Deficit
For the Six-Month Periods Ended June 30, 2019 and 2018 (unaudited)**

| | Convertible Preferred Stock | | Common Stock | | Additional Paid-in Capital | Accumulated Deficit | Total Stockholders' Deficit |
|--|-----------------------------|---------------|--------------|--------|----------------------------|---------------------|-----------------------------|
| | Shares | Amount | Shares | Amount | | | |
| Balance, December 31, 2017 (audited) | 49,126,220 | \$106,013,298 | 2,429,034 | \$ 243 | \$2,230,784 | \$(109,357,247) | \$(107,126,220) |
| Exercise of stock options at \$.16 - \$.61 per share | — | — | 98,757 | 10 | 37,882 | — | 37,892 |
| Employee stock-based compensation | — | — | — | — | 104,652 | — | 104,652 |
| Non-employee stock-based compensation | — | — | — | — | 24,665 | — | 24,665 |
| Net Loss | — | — | — | — | — | (9,974,527) | (9,974,527) |
| Balance, June 30, 2018 (unaudited) | 49,126,220 | 106,013,298 | 2,527,791 | 253 | 2,397,983 | (119,331,774) | (116,933,538) |
| Exercise of stock options at \$.16 - \$.61 per share | — | — | 21,735 | 1 | 11,132 | — | 11,133 |
| Employee stock-based compensation | — | — | — | — | 25,461 | — | 25,461 |
| Non-employee stock-based compensation | — | — | — | — | 48,838 | — | 48,838 |
| Net Loss | — | — | — | — | — | (9,763,018) | (9,763,018) |
| Balance, December 31, 2018 (audited) | 49,126,220 | 106,013,298 | 2,549,526 | 254 | 2,483,414 | (129,094,792) | (126,611,124) |
| Exercise of stock options at \$.16 - \$.61 per share | — | — | 484,740 | 48 | 136,371 | — | 136,419 |
| Employee stock-based compensation | — | — | — | — | 57,070 | — | 57,070 |
| Non-employee stock-based compensation | — | — | — | — | 20,651 | — | 20,651 |
| Net Loss | — | — | — | — | — | (13,684,263) | (13,684,263) |
| Balance, June 30, 2019 (unaudited) | 49,126,220 | \$106,013,298 | 3,034,266 | \$ 302 | \$2,697,506 | \$(142,779,055) | \$(140,081,247) |

See notes to condensed consolidated financial statements.

Condensed Consolidated Statement of Cash Flows
Six Months Ended June 30, 2019 and 2018 (unaudited)

| | 2019 | 2018 |
|---|---------------------|---------------------|
| Cash flows from operating activities | | |
| Net Loss | \$(13,684,263) | \$(9,974,527) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | |
| Depreciation and amortization | 74,463 | 89,681 |
| Employee stock-based compensation | 57,070 | 104,652 |
| Non-employee stock-based compensation | 20,651 | 24,665 |
| Noncash interest and accretion expense | 2,991,988 | 68,771 |
| Accrued final fee on notes payable | 155,308 | 99,544 |
| Change in preferred stock warrant and embedded derivative fair value | 726,128 | (104,134) |
| Deferred rent | (10,295) | 309 |
| Change in assets and liabilities: | | |
| Accounts receivable | (303,554) | 149,463 |
| Inventory | (4,623) | 680,501 |
| Prepaid expenses and current other assets | 51,843 | 134,693 |
| Accounts payable | 116,223 | 640,848 |
| Accrued expenses and other liabilities | (291,422) | 570,720 |
| Net cash used in operating activities | (10,100,483) | (7,514,814) |
| Cash flows from investing activities: | | |
| Purchase of property and equipment | (7,746) | — |
| Cash used in investing activities | (7,746) | — |
| Cash Flows from financing activities: | | |
| Proceeds from convertible notes payable | 9,568,089 | — |
| Proceeds from exercise of stock options | 136,419 | 37,892 |
| Payments on term loan | (1,000,000) | — |
| Net cash provided by financing activities | 8,704,508 | 37,892 |
| Decrease in cash and cash equivalents | (1,403,721) | (7,476,922) |
| Cash and cash equivalents, beginning of year | 4,015,234 | 9,340,375 |
| Cash and cash equivalents, end of year | <u>\$ 2,611,513</u> | <u>\$ 1,863,453</u> |
| Supplemental disclosures of cash flow information: | | |
| Interest paid | <u>\$ 471,394</u> | <u>\$ 533,409</u> |

See notes to condensed consolidated financial statements.

Note 1. Nature of Business and Summary of Significant Accounting Policies

Nature of business and basis of presentation: SentreHEART, Inc. (the Company) was incorporated on May 18, 2005, in the state of Delaware to research and develop products that will treat unmet medical needs. The accompanying unaudited interim financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP) for interim financial information. The condensed consolidated financial statements include all adjustments (consisting only of normal recurring adjustments) that the management of the Company believes are necessary for a fair presentation of the periods presented. The preparation of interim financial statements requires the use of management's estimates and assumptions that affect reported amounts of assets and liabilities at the date of the interim financial statements and the reported revenues and expenditures during the reported periods. These interim financial results are not necessarily indicative of the results expected for the full fiscal year or for any subsequent interim period. The condensed consolidated financial statements include the accounts of SentreHEART, Inc. and its wholly owned subsidiary, SentreHEART Germany GmbH. All intercompany balances and transactions have been eliminated in consolidation. In 2018, SentreHEART Germany GmbH was dissolved. The accompanying unaudited interim financial statements and related notes should be read in conjunction with the audited consolidated financial statements and notes thereto of the Company for the year ended December 31, 2018.

Liquidity and management plans: The Company has experienced liquidity constraints due to the fact that it is not yet generating positive cash flows from operations, which, unless the Company is able to raise additional financing or pursue alternative funding options, raises substantial doubt about the Company's ability to continue as a going concern at June 30, 2019. On August 11, 2019, the Company entered into a definitive agreement to be acquired by AtriCure, Inc. Upfront consideration of \$40 million consisted of approximately \$18 million in cash and 0.7 million shares of AtriCure, Inc. common stock. The Company's stockholders are eligible to receive additional consideration up to \$260 million in the form of earn out payments if certain milestones are achieved, as specified in the merger agreement. Earn out payments may be paid in a combination of cash and additional AtriCure, Inc. common stock. The merger with AtriCure, Inc. closed effective August 13, 2019.

A summary of the Company's significant accounting policies is as follows:

Use of estimates: The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Significant estimates include the allowance for sales returns and replacements, valuation of the warrants to purchase convertible preferred stock, and stock-based compensation. Actual results could differ from those estimates.

Revenue recognition: The Company sells single-use medical device products to end-users in the United States of America and select countries in Europe via direct sales. The Company recognizes revenues in accordance with Accounting Standards Codification (ASC) 605, Revenue Recognition, when persuasive evidence of an arrangement exists, title has transferred, the price is fixed or determinable, and collectability is reasonably assured.

Revenue reserve: The Company offers a replacement program for its manufactured products that have expired at no additional charge. The reserve is accounted for in accordance with the U.S. GAAP guidance for revenue recognition and is based on actual replacements. The replacement reserve is recorded at full sales value. As of June 30, 2019 and 2018, the Company recorded a replacement reserve to accrued expenses and other liabilities for the amounts of approximately \$522,000 and \$598,000 respectively.

Cost of sales: Cost of sales includes manufacturing labor, raw materials and components, overhead and freight-in.

Website development costs: The Company accounts for website development costs in accordance with ASC 350-50, Website Development Costs, wherein website development costs are segregated into three activities:

- (1) Initial stage (planning), whereby the related costs are expensed.
- (2) Development (web application, infrastructure, graphics), whereby the related costs are capitalized and amortized once the website is ready for use. Costs for development content of the website may be expensed or capitalized depending on the circumstances of the expenditures.
- (3) Post-implementation (after site is up and running: security, training, admin), whereby the related costs are expensed as accrued. Upgrades are usually expensed, unless they add additional functionality.

The Company has \$169,217 of capitalized website development costs recorded to property and equipment at June 30, 2019 and 2018.

Risks and uncertainties: The Company is subject to all of the risks inherent in an early-stage company and subject to U.S. Food and Drug Administration approval. These risks include, but are not limited to, limited management resources, intense competition, dependence upon consumer and regulatory acceptance of the product in development and the changing nature of the medical device industry. The Company's operating results may be materially affected by the foregoing factors.

Concentration of credit risk and other risks and uncertainties: Financial instruments that potentially subject the Company to significant concentrations of credit risk consist primarily of cash and cash equivalents. Cash and cash equivalents are deposited in demand and money market accounts at one financial institution. At times, such deposits may be in excess of insured limits. The Company has not experienced any losses on its deposits of cash and cash equivalents.

Cash and cash equivalents: The Company considers all highly liquid investments with original maturities at the date of purchase of three months or less to be cash equivalents.

Accounts receivable: Accounts receivable are carried at invoiced amounts less an allowance for doubtful accounts and do not bear interest. The Company provides an allowance for doubtful accounts based upon past loss experience, known and inherent risks in the accounts, adverse situations that may affect a customer's ability to repay, and current economic conditions. The Company writes off accounts receivable against the allowance when a balance is determined to be uncollectible. The Company did not require an allowance for doubtful accounts at June 30, 2019 or 2018.

Fair value of financial instruments: Carrying amounts of certain of the Company's financial instruments, including cash equivalents, accounts receivable, accounts payable, and accrued liabilities approximate fair value due to short maturities.

Inventory: Inventory is stated at the lower of cost and net realizable value and consists of raw materials, work-in progress and finished goods. Cost is determined using standard costs, which approximate actual costs on a first-in, first-out basis. Net realizable value is defined as estimated selling price in the ordinary course of business less reasonably predictable costs of completion, disposal and transportation. Write-offs for excess and obsolete inventory are made based on the Company's analysis of inventory levels and future sales forecasts.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

Inventory consisted of the following:

| | June 30, 2019 | June 30, 2018 |
|------------------|------------------|------------------|
| Raw materials | \$318,123 | \$295,135 |
| Work in progress | 51,432 | 38,095 |
| Finished goods | 282,148 | 415,867 |
| | <u>\$651,703</u> | <u>\$749,097</u> |

Deferred financing costs: Deferred financing costs are amortized using the effective interest method over the term of debt. Amortization of debt costs is included as a component of interest expense. Unamortized costs are shown as a reduction of long-term debt on the condensed consolidated balance sheets.

Derivative instruments: Derivative financial liabilities are initially recorded at fair value, with gains and losses arising for changes in fair value recognized in the statement of operations at each period-end while such instruments are outstanding. The liability is being valued using a probability weighted discounted cash flow model. See Note 5 for further discussion of the convertible notes and the embedded derivative liability.

Property and equipment: Property and equipment are stated at cost less accumulated depreciation and amortization. Depreciation of property and equipment is computed using the straight-line method over their estimated useful lives of one to five years. Upon retirement or sale, the cost and related accumulated depreciation are removed from the balance sheet and the resulting gain or loss is reflected in operations. Maintenance and repairs are charged to operations as incurred. Leasehold improvements are amortized over the shorter of the estimated useful life of the assets or the lease term. Depreciation expense for the six-month periods ended June 30, 2019 and 2018 was \$55,148 and \$70,366 respectively.

Patents: The Company incurs certain legal and related costs in connection with patent application and costs to acquire patents. Costs incurred for application and maintenance of patents are expensed as incurred. Patent portfolios acquired by the Company are recorded at cost less accumulated amortization. Amortization is computed using the straight-line method over the estimated useful lives of the assets.

Impairment of long-lived assets: Long-lived assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amounts may not be recoverable. Determining the extent of the impairment, if any, typically requires various estimates and assumptions, including cash flows directly attributable to the asset, the useful life of the asset and residual value, if any. When necessary, internal cash flow estimates, quoted market prices and appraisals are used as appropriate to determine fair value. The Company determined no impairment of long-lived assets existed as of June 30, 2019 or 2018.

Income taxes: The Company accounts for income taxes using the liability method whereby deferred tax asset and liability account balances are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Valuation allowances are established to reduce deferred tax assets when management estimates, based on available objective evidence, that it is more likely than not that the benefit will not be realized for the deferred tax assets.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

The Company accounts for uncertain tax positions in accordance with ASC 740-10, Accounting for Uncertainty in Income Taxes. The Company assesses all material positions taken in any income tax return, including all significant uncertain positions, in all tax years that are still subject to assessment or challenge by relevant taxing authorities. Assessing an uncertain tax position begins with the initial determination of the position's sustainability and is measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. As of each balance sheet date, unresolved uncertain tax positions must be reassessed, and the Company will determine whether (i) the factors underlying the sustainability assertion have changed and (ii) the amount of the recognized tax benefit is still appropriate. The recognition and measurement of tax benefits require significant judgment. Judgments concerning the recognition and measurement of a tax benefit might change as new information becomes available.

Research and development: Research and development costs are charged to operations as incurred. Research and development costs include, but are not limited to, payroll and personnel expenses, laboratory supplies, consulting costs, and other overhead and expenses.

Stock-based compensation: The Company accounts for stock-based employee compensation arrangements in accordance with ASC 718, Compensation—Stock Compensation. The Company records stock-based compensation expense based on the estimated fair value of the equity instrument using the Black-Scholes option-pricing model and charges the expense to operations on the straight-line basis over the requisite service period of the award.

The Company accounts for equity instruments issued to nonemployees in accordance with the provisions of ASC 505-50, Equity-Based Payments to Non-Employees. Under ASC 505-50, the fair value of an equity instrument is calculated using the Black-Scholes valuation model each reporting period. The measurement of stock-based compensation is subject to periodic adjustment as the underlying equity instruments vest.

Convertible preferred stock warrants: Freestanding warrants and other similar instruments related to shares are accounted for in accordance with ASC 480, Distinguishing Liabilities From Equity. The freestanding warrants that are related to the Company's notes payable, convertible notes payable, and convertible preferred stock are classified as liabilities on the condensed consolidated balance sheets. The warrants are subject to remeasurement at each balance sheet date and any change in fair value is recognized as a component of interest and other income or interest and other expense. The Company will continue to adjust the liability for changes in fair value until the earlier of the exercise or expiration of the warrants or the completion of a liquidation event, including the completion of an initial public offering, at which time all preferred stock warrants will be converted into warrants to purchase common stock and, accordingly, the liability will be reclassified to equity.

Convertible notes embedded derivative liability: The Company evaluates embedded conversion features within convertible debt under ASC 815, Derivative and Hedging. Embedded derivatives that are required to be bifurcated from the underlying debt instrument (i.e. host) are accounted for and valued as a separate financial instrument. The embedded derivative liability is subject to remeasurement at each condensed consolidated balance sheet date, and any change in fair value is recognized as a component of interest and other income or interest and other expense. The Company will continue to adjust the liability for changes in fair value until the earlier of the conversion or maturity of the notes.

Recent accounting pronouncements: In August 2018, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2018-13, *Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement*, which modifies the disclosure requirements for fair value measurements by removing, modifying, or adding certain disclosures. ASU 2018-13 is effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. An entity is permitted to early adopt any removed or modified disclosures and delay adoption of the additional disclosures until their effective date. The Company is currently evaluating the impact of this new standard on its consolidated financial statements.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

In June 2018, the FASB issued ASU 2018-07, *Compensation—Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting*, which expands the scope of ASC Topic 718 to include share-based payments granted to nonemployees in exchange for goods or services used or consumed in an entity's own operations and supersedes the guidance in ASC 505-50. The amendments in ASU 2018-07 are effective for the Company beginning on January 1, 2020. Early adoption is permitted but not prior to adopting ASC 606, Revenue from Contracts with Customers. The Company is currently evaluating the impact of the adoption of this guidance on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, Leases. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition on the income statement. The new standard is effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The Company is currently evaluating the impact of this new guidance.

In May 2014, the FASB issued ASU 2014-09, *Revenue From Contracts With Customers (Topic 606)*, requiring an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective and permits the use of either a full retrospective or retrospective with cumulative effect transition method. In August 2015, the FASB issued ASU 2015-14 which defers the effective date of ASU 2014-09 one year making it effective for annual reporting periods beginning after December 15, 2018 and interim reporting periods within annual reporting periods beginning after December 15, 2019. The Company has not yet selected a transition method and is currently evaluating the effect that the standard will have on the consolidated financial statements.

Note 2. Fair Value Measurements

Assets and liabilities recorded at fair value in the financial statements are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels that are directly related to the amount of subjectivity associated with the inputs to the valuation of these assets or liabilities are as follows:

- Level 1:** Observable inputs, such as quoted prices in active markets for identical assets or liabilities.
- Level 2:** Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3:** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

The following tables set forth the Company's financial instruments that were measured at fair value on a recurring basis as of June 30, 2019 and 2018, by level within the fair value hierarchy. Assets and liabilities measured at fair value are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires management to make judgments and considers factors specific to the asset or liability.

The Company's fair value hierarchy for its financial assets and financial liabilities that are carried at fair value was as follows:

| | Assets at Fair Value as of June 30, 2019 | | | |
|---|--|---------|-------------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| Money market funds | \$2,411,289 | \$ — | \$ — | \$2,411,289 |
| Liabilities: | | | | |
| Convertible notes embedded derivative liability | \$ — | \$ — | \$6,243,887 | \$6,243,887 |
| Preferred stock warrant liability | — | — | 234,749 | 234,749 |
| Total | \$ — | \$ — | \$6,478,636 | \$6,478,636 |

| | Assets at Fair Value as of June 30, 2018 | | | |
|---|--|---------|------------|-------------|
| | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| Money market funds | \$1,600,369 | \$ — | \$ — | \$1,600,369 |
| Liabilities: | | | | |
| Convertible notes embedded derivative liability | \$ — | \$ — | \$ — | \$ — |
| Preferred stock warrant liability | — | — | 287,216 | 287,216 |
| Total | \$ — | \$ — | \$ 287,216 | \$ 287,216 |

The Company used a Black-Scholes option-pricing model to value the preferred stock warranty liability. Significant unobservable inputs used in measuring the fair value of the warrant liability include the Company's Series D preferred stock price and an estimate of the Company's stock volatility using the volatilities of guideline peer companies.

The market-based assumptions and estimates used in valuing the warrant liability are as follows for the periods reported:

| | Series D | |
|--------------------------|------------------|------------------|
| | June 30, 2019 | June 30, 2018 |
| Expected term (in years) | 1.85 to 7.73 | 2.85 to 8.73 |
| Expected volatility | 37.44% to 50.25% | 37.44% to 50.25% |
| Expected dividends | 0.00% | 0.00% |
| Risk-free interest rate | 1.74% to 1.90% | 2.62% to 2.83% |

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

The change in the fair value of the preferred stock warrant liability is summarized below:

| | |
|--|-------------------|
| Fair Value at December 31, 2017 | \$ 391,350 |
| Decrease in the fair value recorded in interest and other income | (104,134) |
| Fair value at June 30, 2018 | <u>287,216</u> |
| Fair Value at December 31, 2018 | \$ 263,945 |
| Decrease in the fair value recorded in interest and other income | (29,196) |
| Fair value June 30, 2019 | <u>\$ 234,749</u> |

The Company used a probability-weighted discounted cash flow approach to value the embedded derivatives associated with a future financing and the premium upon change in control features of the convertible notes. Significant unobservable inputs used in measuring the fair value of these financial instruments included the probabilities of a future financing and change in control event, the Company's Series D preferred stock price, an estimate of the timing of a financing or change in control event, a present value discount rate based on the Company's creditworthiness and risk-free interest, and an estimate of the Company's stock volatility using the volatilities of guideline peer companies.

The market-based assumptions and estimates used in valuing the convertible notes embedded derivative liability are as follows for the periods reported:

| | |
|--|------------------|
| | June 30, 2019 |
| Expected term (in years) | 0.30 |
| Series D preferred stock price (per share) | \$1.1458 |
| Expected volatility | 54.13% |
| Probability of note maturing | 10.00% |
| Probability of additional financing | 20.00% |
| Probability of change in control | 70.00% |
| Credit adjusted interest rate | 17.93% |
| Risk-free interest rate | 2.31% |

The change in the fair value of the convertible notes embedded derivative liability is summarized below:

| | |
|---|--------------------|
| Fair Value at December 31, 2018 | \$2,564,441 |
| Issuance of convertible notes payable | \$2,924,122 |
| Increase in the fair value recorded in interest and other expense | 755,324 |
| Fair value June 30, 2019 | <u>\$6,243,887</u> |

Note 3. Patents, Net

On June 20, 2011, the Company purchased patents for \$470,000. The patents are amortized over their remaining useful life, which is estimated to be 12 years. Amortization expense was \$19,315 for each of the six-month periods ended June 30, 2019 and 2018. The estimated amortization expense related to the acquired intangible assets for each of the next five years and thereafter is summarized as follows:

| Years ending December 31: | |
|---|------------------|
| 2019 excluding the six months ended June 30, 2019 | \$ 19,315 |
| 2020 | 38,630 |
| 2021 | 38,630 |
| 2022 | 38,630 |
| 2023 | 25,754 |
| | <u>\$160,959</u> |

Note 4. Commitments

Operating leases: In November 2010, the Company entered into an agreement for office facilities in Redwood City, California, under an operating lease which has been extended from its initial term to December 14, 2020. Rent expense for the six-month periods ended June 30, 2019 and 2018, was approximately \$387,000 and \$324,000, respectively.

Approximate future minimum lease payments under this noncancelable operating lease are as follows:

| Years ending December 31: | |
|---|--------------------|
| 2019 excluding the six months ended June 30, 2019 | \$ 365,000 |
| 2020 | 687,000 |
| | <u>\$1,052,000</u> |

Research agreements: The Company has agreements with various entities to provide research and development services for specified periods of times. The total expenses incurred under these research and development services agreements were approximately \$18,000 and \$22,000 for the six-month periods ended June 30, 2019 and 2018, respectively. Several agreements are on an annual basis and may be renewed at the end of their terms. The total due under the agreements exceeding one year approximates \$198,000 for 2019.

Management carveout plan: The Company has adopted a management incentive plan (Management Carveout Plan) to reinforce and encourage the continued attention and dedication of the employees and other service providers to their assigned duties without distraction in the face of potentially disruptive circumstances arising from the possibility of a change in control (meaning a liquidation event). In connection with the consummation of a change in control, the Company shall establish a bonus pool from transaction proceeds. To be eligible to receive a bonus, as defined, under this Plan, a Covered Participant must (i) sign a Participation Notice; (ii) be employed by the Company on the date of consummation of a Change in Control; and (iii) deliver a fully effective release of claims in favor of the Company and its affiliates in a form provided by the Company and sign such other documents as may be required by the Company, including without limitation, an agreement to keep information regarding the Change in Control and the Company confidential following the Change in Control, an agreement to appoint a representative to act on his or her behalf following the Change in Control with respect to matters relating to the Change in Control, an acknowledgment of the holdback or escrow of the Holdback Proceeds and Earn-Out Proceeds, and an agreement to any indemnification or other obligations required of recipients of proceeds pursuant to the Change in Control. The Management Carveout Plan provides for payments to participants in the plan which is subordinated to the liquidation preferences of the preferred stock Series D securities but senior to the liquidation preference payments of the preferred stock Series A through C securities.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

Note 5. Debt

In November 2016, the Company entered into a secured term loan agreement with a finance company totaling \$10 million. The term loan consists of Term A and Term B totaling \$7,500,000 and \$2,500,000, respectively. The term loan is secured by a lien on all of the Company's assets, excluding intellectual property but including right of payment with respect to any such intellectual property and all proceeds from the disposition of any such intellectual property. The term loan contains certain additional nonfinancial covenants. In connection with the term loan agreement, the Company's cash and investment accounts are subject to account control agreements with the finance company that give the finance company the right to assume control of the accounts in the event of a loan default. Loan defaults are defined in the loan agreement and include, among others, the finance company's determination that there is a material adverse change in the Company's operations.

In March 2017, Term B loan was issued with detachable warrants for the purchase of 65,456 shares of Series D preferred stock (see Note 6). The fair value of the detachable warrants created an original issue discount of \$47,632.

Interest on the balance of the term loans outstanding is at a floating per annum rate equal to the LIBOR in effect from time to time plus 8.85%. This rate was 11.25% at June 30, 2019. The terms of the loan were amended as of August 21, 2018 such that the balance of the outstanding term loans is interest-only through April 30, 2019 with two additional options for extension to September 1, 2019 assuming extension specified conditions are met. As of June 30, 2019, the Company had not met specified conditions and repayment of the term loan commenced in May 2019. The term loan is repayable in equal monthly payments of principal of \$500,000 over 20 months. The term loan as amended contains a final fee equal to 6% of the principal borrowed, or \$600,000, payable at the maturity date of the notes. This final fee is being accrued over the term of the debt. The accrued final fee included in long-term debt at June 30, 2019 and 2018, was \$501,500 and \$339,544, respectively.

Debt consists of the following as of June 30, 2019 and 2018:

| | June 30, 2019 | June 30, 2018 |
|--|---------------------|---------------------|
| Term A note payable | \$ 6,500,000 | \$ 7,500,000 |
| Term B note payable | 2,500,000 | 2,500,000 |
| Accrued final fee payable and accrued interest | 586,633 | 339,544 |
| Convertible notes payable and accrued interest | 20,599,245 | — |
| Total term notes payable | <u>30,185,878</u> | <u>10,339,544</u> |
| Less: unamortized debt discount and issuance cost | <u>(1,955,317)</u> | <u>(116,847)</u> |
| Term notes payable, net of unamortized debt discount and issuance cost | <u>\$28,230,561</u> | <u>\$10,222,697</u> |
| Notes payable, current portion, net of unamortized debt discount and issuance cost | <u>\$25,229,061</u> | <u>\$ 1,222,697</u> |
| Notes payable, net of current portion, unamortized debt discount and issuance cost | <u>\$ 3,001,500</u> | <u>\$ 9,000,000</u> |

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

Interest expense, which includes amortization of debt issuance costs and accretion of debt discount was approximately \$3,616,346 and \$521,989 for the six-month periods ended June 30, 2019 and 2018, respectively.

Future principal payments under Term A and Term B notes payable are as follows:

| | |
|--|--------------------|
| 2019 Excluding the six months ended June 30, 2019: | \$3,500,000 |
| 2020 | <u>5,500,000</u> |
| | <u>\$9,000,000</u> |

In August 2018, the Company entered into a bridge loan financing, in which the Company issued notes (Convertible Notes) pursuant to the Note Purchase Agreement dated August 21, 2018, by and among the Company and the parties named therein to existing investors for an aggregate principal amount of approximately \$5 million. In September and November 2018 and March and June 2019 the Company issued additional notes pursuant to the Note Purchase Agreement for an aggregate principal amount of approximately \$20 million. The Convertible Notes accrue interest at a rate of 6% per annum and mature on August 21, 2019, or on demand, if the Company is not in compliance with certain covenants as described in the agreement. The notes have an effective interest rate of approximately 30.67%. The Convertible Notes are convertible into shares of Series D preferred stock at a price of \$1.1458 per share upon maturity or a Corporate Transaction, as defined in the agreement. In the event of a Corporate Transaction, the note holders have the right to receive one-and-one-half (1.5) times the outstanding principal on the note plus the outstanding unpaid accrued interest. If the Company completes a subsequent equity financing prior to the maturity date, the Convertible Notes automatically convert into shares at 80% of the price paid per share in such subsequent equity financing. The Company evaluated the terms and features of the convertible notes and identified embedded derivatives (right to receive one-and-one-half times the outstanding principal on the note plus the outstanding unpaid accrued interest and automatic conversion at 80% of the price paid per share in a subsequent equity financing) requiring bifurcation and separate accounting. The notes and accrued interest are classified as current notes payable on the accompanying condensed consolidated balance sheets.

The aggregate principal received from the issuance of the Convertible Notes was initially allocated between the notes and the convertible notes embedded derivative liability. The value of the Convertible Notes was determined using the residual method of accounting whereby, first, a portion of the proceeds from the issuance of the notes is allocated to derivatives embedded in the convertible notes, and the proceeds so allocated are accounted for as a convertible notes embedded derivative liability, and second, the remainder of the proceeds from the issuance of the Convertible Notes is allocated to the convertible notes, resulting in an original issue debt discount amounting to approximately \$4.1 million. The convertible notes will remain on the consolidated balance sheets, accreted up for the amount of cumulative amortization of the debt discount over the life of the debt.

Subsequent to June 30, 2019, and in connection with the acquisition of the Company by AtriCure, Inc. (Note 1), the outstanding Convertible Notes were converted to Series D preferred stock.

Note 6. Warrants to Purchase Convertible Preferred Stock

In connection with the issuance of certain notes entered into in May 2016 the Company issued warrants to purchase 630,321 shares of Series D convertible preferred stock at an exercise price of \$1.1458 that are exercisable at any time and from time to time in whole or in part. The expiration date of the warrant is on the fifth anniversary after the issuance date. As of June 30, 2019, these warrants to purchase 630,321 shares of Series D preferred stock remain outstanding.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

In connection with the November 2016 Term A and March 2017 Term B loans, the Company issued warrants to purchase 196,369 and 65,456, respectively, shares of Series D convertible preferred stock at an exercise price of \$1.1458 that are exercisable at any time and from time to time in whole or in part. The expiration date of the warrant is on the fifth anniversary after the issuance date. As of June 30, 2019, these warrants to purchase 261,825 shares of Series D preferred stock remain outstanding.

The fair value of the warrants outstanding is classified as a liability and revalued at each reporting period with the resulting gains and losses recorded in interest and other income or interest and other expenses. See Note 2 for the change in the fair value of the preferred stock warrant liability for the six-month period ended June 30, 2019.

Subsequent to June 30, 2019, and in connection with the acquisition of the Company by AtriCure, Inc. (Note 1), the outstanding warrants were converted to Series D preferred stock.

Note 7. Convertible Preferred Stock

The Company revalued its Series D preferred stock warrants at fair value as of June 30, 2019 and 2018, using the Black Scholes option-pricing model, resulting in a fair value of the Series D preferred stock warrant liability of approximately \$234,000 and \$287,000, respectively.

The Company's Certificate of Incorporation, as amended, authorizes the Company to issue 58,797,402 shares of \$0.0001 par value preferred stock. The preferred stock may be issued in one or more series, of which 2,025,000 are designated as Series A, 7,680,501 are designated as Series B, 17,114,794 are designated as Series C, and 31,977,107 are designated as Series D.

Convertible preferred stock consists of the following as of June 30, 2019 and 2018:

| Series | Shares Authorized | Shares Issued and Outstanding | Liquidation Amount | Proceeds Net of Issuance Costs |
|--------|-------------------|-------------------------------|---------------------|--------------------------------|
| A | 2,025,000 | 2,025,000 | \$ 1,003,764 | \$ 1,957,963 |
| B | 7,680,501 | 7,650,907 | 11,213,053 | 13,862,364 |
| C | 17,114,794 | 16,933,526 | 27,783,183 | 41,965,777 |
| D | 31,977,107 | 22,516,787 | 25,799,735 | 24,957,090 |
| | <u>58,797,402</u> | <u>49,126,220</u> | <u>\$65,799,735</u> | <u>\$82,743,194</u> |

The rights and preferences of holders of Series D preferred stock and Series A, B and C junior preferred stock are as follows:

Dividends: Holders of Series D preferred stock are entitled to receive dividends at the per-annum rate of \$0.08 per share (as adjusted for stock splits, dividends, combinations, subdivisions, recapitalizations or the like), out of any assets legally available therefor, prior and in preference to any dividends for common stock. No dividends on preferred stock have been declared through June 30, 2019.

After payment of any dividends of Series D preferred stock, holders of Series A, B and C junior preferred stock are entitled to receive dividends at the per-annum rate of \$0.08, \$0.24 and \$0.26 per share, respectively (as adjusted for stock splits, dividends, combinations, subdivisions, recapitalizations or the like), out of any assets at the time legally available; therefore, when, as and if declared by the Board of Directors. Such dividends are payable in preference to any dividends for common stock. No dividends on preferred stock have been declared through June 30, 2019.

Conversion rights: At any time after the earlier of (1) the closing of the Mandatory Closing (as defined in the Purchase Agreement) and (2) December 31, 2020, each share of Series A, B, C and D preferred stock shall be convertible, at the option of the holder, at any time after the date of issuance of such share.

Each share of Series A, B, C and D preferred stock shall be convertible into that number of fully paid and nonassessable shares of common stock that is equal to \$1.00, \$2.96, \$3.31 and \$1.15, respectively (as adjusted for any stock splits, stock dividends, combinations, subdivision, recapitalizations or the like), divided by the conversion prices.

Each share of Series A, B, C and D preferred stock automatically converts into the number of shares of common stock into which such shares are convertible at the then-effective conversion immediately upon (1) the affirmative vote of more than 65% of the outstanding preferred stock, or (2) the consummation of a firmly underwritten public offering pursuant to the Securities Act of 1933, as amended (the Securities Act), on Form S-1, provided; however, that (i) the per-share price of the public implies a pre-money valuation of at least \$3.437 and (ii) the aggregate gross proceeds to the Company are not less than \$40,000,000.

Liquidation rights: In the event of any liquidation, dissolution or winding up of the Company, the holders of Series D preferred stock shall be entitled to receive, in preference to distribution of any assets of the Company junior preferred stock or common stock, an amount equal to \$1.15 per share, plus any declared or accumulated but unpaid dividends.

If upon the occurrence of such event, the amounts available for distribution among holders of Series D preferred stock are insufficient to pay the aforementioned preferential amounts, the entire assets of the Company shall be distributed ratably among the holders of the preferred stock and holders of common stock, treating in such circumstances each share of preferred stock as if it had been converted into common stock at the then-applicable conversion rate.

Upon completion of the distribution of Series D preferred stock, the holders of Series A, B and C junior preferred stock shall be entitled to receive, in preference to distribution of any assets of the Company to holders of common stock, an amount equal to \$1.00, \$2.96 and \$3.31 per share, respectively, plus any declared or accumulated but unpaid dividends. If upon the occurrence of such event, the amounts available for distribution among holders of Series A, B and C junior preferred stock are insufficient to pay the aforementioned preferential amounts, the entire assets of the Company legally available for distribution shall be distributed ratably among the holders of the junior preferred stock in proportion to the preferential amount each holder is otherwise entitled to receive. All distributions of any assets of the Company, following distribution of Series D preferred stock, for Series A, B and C junior preferred stock, together shall not exceed \$40,000,000, including amounts pursuant to the Management Carveout Plan.

Voting rights: The holder of each share of Series D preferred stock is entitled to one vote of each share of common stock into which share of such convertible preferred stock can be converted. The holder of each share of Series D preferred stock vote together as one class with common stockholders.

The holder of each share of Series A, B and C junior preferred stock is entitled to one vote of each share of common stock into which share of such convertible junior preferred stock can be converted. The holder of each share of Series A, B and C junior preferred stock vote together as one class with common stockholders.

Subsequent to June 30, 2019, and in connection with the acquisition of the Company by AtriCure, Inc. (Note 12), each outstanding share of SentreHEART's preferred stock, other than those shares held by AtriCure or its affiliates, were canceled, extinguished and converted into the right to receive the applicable Preferred Per Share Merger Consideration as defined in the Merger Agreement.

Note 8. Common Stock

The Company's Certificate of Incorporation, as amended on September 22, 2016, authorizes the Company to issue 75,000,000 shares of \$0.0001 par value common stock. Common stockholders are entitled to dividends, subject to preferred stock dividends, when and if declared by the Board of Directors. There have been no dividends declared to date. The holder of each common share is entitled to one vote. The Company had reserved common stock for future issuance as follows:

| | June 30, 2019 | June 30, 2018 |
|---|-------------------|-------------------|
| Conversion of Series A convertible preferred stock | 2,025,000 | 2,025,000 |
| Conversion of Series B convertible preferred stock | 7,650,907 | 7,650,907 |
| Conversion of Series C convertible preferred stock | 16,933,526 | 16,933,526 |
| Conversion of Series D convertible preferred stock | 22,516,787 | 22,516,787 |
| Conversion of warrants for Series D convertible preferred stock | 892,146 | 892,146 |
| Exercise of options under 2005 stock plan | 59,000 | 301,250 |
| Exercise of options under 2012 stock plan | 7,314,138 | 7,564,299 |
| | <u>57,391,504</u> | <u>57,883,915</u> |

Subsequent to June 30, 2019, and in connection with the acquisition of the Company by AtriCure, Inc. (Note 12), each outstanding share of SentreHEART's common stock, other than those shares held by AtriCure or its affiliates, were canceled, extinguished and converted into the right to receive the applicable Common Per Share Merger Consideration as defined in the Merger Agreement.

Note 9. Stock Option Plan

In 2005, the Company adopted the 2005 Equity Incentive Plan, which provided for the granting of stock options to employees, directors and consultants of the Company. Effective October 11, 2012, the Company terminated the 2005 Equity Incentive Plan and adopted the 2012 Stock Option and Grant Plan (the Plan). Awards issuable under the Plan include incentive stock options (ISO), nonqualified stock options (NSO), restricted stock and unrestricted stock. No restricted stock or unrestricted stock awards are outstanding as of June 30, 2019.

Options to purchase the Company's common stock may be granted at a price not less than the fair market value in the case of both NSOs and ISOs, except for an employee or nonemployee with options who owns more than 10% of the voting power of all classes of stock of the Company, in which case the exercise price shall be no less than 110% of the fair market value per share on the grant date.

Fair market value is determined by the Board of Directors. Options become exercisable as determined by the Board of Directors except in the case of options granted to officers, directors and consultants, where the options shall become exercisable at a rate of no less than 25% per annum over four years from the vesting date. Options expire as determined by the Board of Directors but not more than 10 years after the date of grant.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

The following table summarizes information about stock options outstanding at:

| | June 30, 2019 | | | June 30, 2018 | | |
|-------------------------------------|---------------|---------------------------------|------------------------------------|---------------|---------------------------------|------------------------------------|
| | Options | Weighted-Average Exercise Price | Remaining Contractual Term (Years) | Options | Weighted-Average Exercise Price | Remaining Contractual Term (Years) |
| Options Outstanding | 7,373,138 | \$ 0.31 | 6.69 | 7,865,549 | \$ 0.32 | 7.36 |
| Options vested and expected to vest | 7,481,187 | 0.31 | 6.70 | 7,865,549 | 0.32 | 7.36 |
| Options vested | 5,528,778 | 0.37 | 6.28 | 4,792,098 | 0.41 | 6.59 |

The Company has the right to repurchase any unvested shares of common stock purchased pursuant to an early exercise. The repurchase rights lapse over the original vesting period of the options. The Company accounts for the cash received in consideration for the early exercised options as a liability, which is then reclassified to stockholders' deficit as the options vest. Shares of common stock subject to repurchase under the Plan at June 30, 2019 and 2018 were 108,049 and 0, respectively.

Subsequent to June 30, 2019, and in connection with the acquisition of the Company by AtriCure, Inc. (Note 12), each outstanding option to purchase shares of SentreHEART's common stock, whether vested or unvested, were cancelled and extinguished, and the holder of such option has the right to receive an amount for each vested share equal to the Common Per Share Merger Consideration minus the per share exercise price of such option.

Stock-based compensation associated with awards to employees: During the six-month period ended June 30, 2019, the Company granted no options. During the six month period ended June 30, 2018, the Company granted 400,000 options. Stock-based compensation expense related to employee stock options for the six-month periods ended June 30, 2019 and 2018 was \$57,070 and \$104,652, respectively. As of June 30, 2019, there were total unrecognized compensation costs related to unvested stock options of \$112,085. These costs are expected to be recognized over a weighted-average period of approximately one year.

The Company estimated the fair value of stock options using the Black-Scholes option-pricing valuation model. The fair value of employee stock options is being amortized on the straight-line basis over the requisite service period of the awards. The fair value of employee stock options was estimated using the following weighted-average assumptions as of:

| | June 30, 2018 |
|--------------------------|---------------|
| Expected term (in years) | 6.08 |
| Expected volatility | 41.40 |
| Expected dividends | 0.00% |
| Risk-free interest rate | 2.71% |

The expected term of stock options represents the weighted-average period the stock options are expected to remain outstanding and is based on the option's vesting term, contractual terms and industry peers, as the Company did not have sufficient historical information to develop reasonable expectations about future exercise patterns and post-vesting employment termination behavior. The expected stock price volatility assumption was determined by examining the historical volatilities for industry peers, as the Company did not have any trading history for the Company's common stock. The Company will continue to analyze the historical stock price volatility and expected term assumption as more historical data for the Company's common stock becomes available. The risk-free interest rate assumption is based on the U.S. Treasury instruments whose term was consistent with the expected term of the Company's stock options.

Notes to Condensed Consolidated Financial Statements as of and for the Six Months ended June 30, 2019 and 2018 (Unaudited)

In addition, ASC 718 requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. Forfeitures were estimated based on management's expectation through industry knowledge as no historical data was available.

Options granted to nonemployees: During the six-month periods ended June 30, 2019 and 2018, the Company granted no stock options to nonemployees. Stock-based compensation expense related to stock options granted to nonemployees is recognized as the stock option is earned. The Company believes that the estimated fair value of the stock options is more readily measurable than the fair value of the services rendered.

Stock-based compensation expense related to nonemployee stock options for the six-month periods ended June 30, 2019 and 2018 was \$20,651 and \$24,665, respectively. As of June 30, 2019, there were total unrecognized compensation costs related to these stock options of \$8,602, which is expected to be recognized over a weighted-average period of one year.

The Company has elected the "with-and-without" method in regards to tax benefits derived from stock option awards. Under this method, the Company does not recognize tax benefits from stock option awards until all deferred tax assets generated from the Company's net operating loss carryforwards are fully utilized.

Note 10. Employee Benefit Plan

During 2005 the Company adopted the SentreHEART, Inc. 401(k) Profit Sharing Plan and Trust (the 401(k) Plan), which qualifies as a deferred salary arrangement under Section 401(k) of the Internal Revenue Code. Under the 401(k) Plan, participating employees may defer a portion of their pretax earnings. The Plan is available to all employees over the age of 21 years. Participants may contribute to the maximum amount set by the Internal Revenue Service. The Company may, at its sole discretion, contribute for the benefit of eligible employees. There have been no Company contributions to the 401(k) Plan since inception. The Company terminated the 401(k) plan prior to the closing of the merger agreement disclosed in Note 12.

Note 11. Income Taxes

The Company files federal and state tax returns in jurisdictions with varying statutes of limitations. The Company uses the asset and liability method to determine its provision for income taxes. The Company's provision for income taxes in interim periods is computed by applying its estimate annual effective rate against its pretax results for the period. Nonrecurring items are recorded during the period in which they occur. The effective tax rate for each of the six-month periods ended June 30, 2019 and 2018 was 0%. The tax rate in both periods resulted from recording no income tax benefit on losses in jurisdictions where valuation allowances are recorded against net deferred tax assets.

The Company recorded a full valuation allowance against its net deferred tax assets as of June 30, 2019 and 2018 based on its assessment that it is not more likely than not these future benefits will be realized.

Utilization of the net operating loss carryforwards may be subject to an annual limitation due to the ownership percentage change limitations provided by the Internal Revenue Code of 1986 and similar state provisions. The annual limitation may result in the expiration of the net operating loss carryforwards before utilization.

Note 12. Subsequent Events

On August 11, 2019, the Company entered into a definitive agreement to be acquired by AtriCure, Inc. Upfront consideration consisted of approximately \$18 million in cash and 0.7 million shares of AtriCure, Inc. common stock valued at approximately \$22 million. The Company's stockholders are eligible to receive additional consideration up to \$260 million in the form of earn out payments if certain milestones are achieved, as specified in the merger agreement. Earn out payments may be paid in a combination of cash and additional AtriCure, Inc. common stock. The merger with AtriCure, Inc. closed effective August 13, 2019.

The Company has evaluated subsequent events through October 9, 2019, the issuance date of these condensed consolidated financial statements.

UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

The following unaudited pro forma condensed combined financial information is presented to give effect to the acquisition of SentreHEART, Inc. (“SentreHEART”) by AtriCure, Inc. (“AtriCure” or the “Company”), or the Acquisition, as announced on August 11, 2019 and subsequently closed on August 13, 2019.

The unaudited pro forma condensed combined financial information was prepared using (i) the audited consolidated financial statements of AtriCure and the related notes included in AtriCure’s Annual Report on Form 10-K for the year ended December 31, 2018 and the unaudited condensed consolidated financial statements of AtriCure and related notes included in AtriCure’s Quarterly Report on Form 10-Q for the six months ended June 30, 2019, (ii) the audited consolidated financial statements and the related notes of SentreHEART for the fiscal year ended December 31, 2018 included in Exhibit 99.1 of this Form 8-K/A and the unaudited condensed consolidated financial statements and the related notes of SentreHEART for the six months ended June 30, 2019 included in Exhibit 99.2 of this Form 8-K/A, (iii) the preliminary purchase price allocation of the SentreHEART acquisition, a summary of which is included in Note 2 to this unaudited pro forma condensed combined financial information, and (iv) the assumptions and adjustments described in the notes accompanying this unaudited pro forma condensed combined financial information.

The SentreHEART acquisition is accounted for using the “acquisition method” of accounting. Under the acquisition method of accounting, the purchase price is required to be allocated to the underlying tangible and intangible assets acquired and liabilities assumed based on their respective fair values. Any purchase price in excess of the fair value of the acquired tangible and intangible assets is required to be allocated to goodwill in AtriCure’s consolidated balance sheet as of the end of the period in which the acquisition closed. We performed appraisals to estimate preliminary fair values of the tangible and intangible assets acquired, the value of liabilities arising from contingencies, and the amount of goodwill to be recognized as of the acquisition date. Such values arising from appraisals are preliminary estimates and subject to adjustment as the accounting for the acquisition is completed. Differences that may occur between these preliminary estimates and the final acquisition accounting could have a material impact on the accompanying unaudited pro forma condensed combined financial information.

The unaudited pro forma condensed combined financial information has been prepared for illustrative purposes only and is not intended to represent or be indicative of the consolidated financial position or results of operations in future periods or results that actually would have been achieved if AtriCure and SentreHEART had been a combined company during the periods presented. Actual financial position and results of operations may differ significantly from the pro forma amounts reflected herein due to a variety of factors. The combined statements of operations do not reflect any operating efficiencies or cost savings that may be achieved as a result of the Acquisition.

This unaudited pro forma condensed combined financial information should be read in conjunction with the historical consolidated audited and unaudited financial statements and related notes of AtriCure as referenced above and the related audited and unaudited financial statements and related notes of SentreHEART included in Exhibits 99.1 and 99.2 of this Form 8-K/A.

AtriCure, Inc. and SentreHEART, Inc.
Condensed Combined Balance Sheet and Pro Forma Adjustments
As of June 30, 2019
(In Thousands, Except Per Share Amounts)
(Unaudited)

| | Historical | | Pro Forma Adjustments | | Pro Forma Combined |
|---|-------------------|--------------------|--------------------------|----|-----------------------|
| | AtriCure, Inc. | SentreHEART, Inc. | | | |
| Assets | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 25,247 | \$ 2,612 | \$ (20,620) | a) | \$ 7,239 |
| Short-term investments | 65,594 | — | — | | 65,594 |
| Accounts receivable, less allowance for doubtful accounts | 27,955 | 535 | — | | 28,490 |
| Inventories | 24,432 | 652 | 1,196 | b) | 26,280 |
| Prepaid and other current assets | 3,297 | 51 | — | | 3,348 |
| Total current assets | 146,525 | 3,850 | (19,424) | | 130,951 |
| Property and equipment, net | 28,095 | 148 | (54) | c) | 28,189 |
| Operating lease right-of-use asset | 1,624 | — | 2,929 | d) | 4,553 |
| Long-term investments | 12,860 | — | — | | 12,860 |
| Intangible assets, net | 48,286 | 161 | 82,409 | e) | 130,856 |
| Goodwill | 105,257 | — | 131,059 | f) | 236,316 |
| Other noncurrent assets | 473 | 251 | 204 | g) | 928 |
| Total assets | <u>\$ 343,120</u> | <u>\$ 4,410</u> | <u>\$ 197,123</u> | | <u>\$ 544,653</u> |
| Liabilities and Stockholders' Equity | | | | | |
| Current liabilities | | | | | |
| Accounts payable | \$ 12,592 | \$ 1,836 | \$ — | | \$ 14,428 |
| Accrued liabilities | 19,885 | 1,881 | 10,771 | h) | 32,537 |
| Convertible note embedded derivative liability | — | 6,244 | (6,244) | i) | — |
| Other current liabilities and current maturities of leases and long-term debt | 6,955 | 25,229 | (24,486) | j) | 7,698 |
| Total current liabilities | 39,432 | 35,190 | (19,959) | | 54,663 |
| Finance lease liabilities | 11,834 | — | — | | 11,834 |
| Long-term debt | 33,886 | 3,002 | (3,002) | k) | 33,886 |
| Operating lease liabilities | 1,150 | — | 2,186 | l) | 3,336 |
| Other noncurrent liabilities | 15,270 | 286 | 171,014 | m) | 186,570 |
| Total liabilities | 101,572 | 38,478 | 150,239 | | 290,289 |
| Commitments and contingencies | | | | | |
| Stockholders' Equity: | | | | | |
| Convertible Preferred Stock | — | 106,013 | (106,013) | n) | — |
| Common stock | 39 | 0 | 1 | n) | 40 |
| Additional paid-in capital | 498,402 | 2,698 | 19,293 | n) | 520,393 |
| Accumulated other comprehensive loss | (154) | — | — | | (154) |
| Accumulated deficit | (256,739) | (142,779) | 133,603 | n) | (265,915) |
| Total Stockholders' Equity | <u>\$ 241,548</u> | <u>\$ (34,068)</u> | <u>\$ 46,884</u> | | <u>\$ 254,364</u> |
| Total Liabilities and Stockholders' Equity | <u>\$ 343,120</u> | <u>\$ 4,410</u> | <u>\$ 197,123</u> | | <u>\$ 544,653</u> |

AtriCure, Inc. and SentreHEART, Inc.
Condensed Combined Statement of Continuing Operations and Pro Forma Adjustments
For the Six Months Ended June 30, 2019
(In Thousands, Except Per Share Amounts)
(Unaudited)

| | <u>Historical</u> | | <u>Pro Forma Adjustments</u> | | <u>Pro Forma Combined</u> |
|---|-----------------------|--------------------------|----------------------------------|----|-------------------------------|
| | <u>AtriCure, Inc.</u> | <u>SentreHEART, Inc.</u> | | | |
| Revenue | \$ 112,872 | \$ 1,697 | \$ — | | \$ 114,569 |
| Cost of revenue | 29,108 | 1,138 | — | | 30,246 |
| Gross profit | 83,764 | 559 | — | | 84,323 |
| Operating expenses: | | | | | |
| Research and development expenses | 17,980 | 3,849 | 152 | o) | 21,981 |
| Selling, general and administrative expenses | 74,943 | 6,022 | (1,658) | p) | 79,307 |
| Total operating expenses | 92,923 | 9,871 | (1,506) | | 101,288 |
| Loss from operations | (9,159) | (9,312) | 1,506 | | (16,965) |
| Other income (expense): | | | | | |
| Interest expense | (1,741) | (4,420) | 4,370 | q) | (1,791) |
| Interest income | 1,356 | 47 | (29) | r) | 1,374 |
| Other | (116) | — | — | | (116) |
| Loss before income tax expense | (9,660) | (13,685) | 5,847 | | (17,498) |
| Income tax expense | 76 | — | — | | 76 |
| Net loss | <u>\$ (9,736)</u> | <u>\$ (13,685)</u> | <u>\$ 5,847</u> | | <u>\$ (17,574)</u> |
| Basic and diluted net loss per share | \$ (0.26) | | | | \$ (0.46) |
| Weighted average shares outstanding - basic and diluted | 37,156 | | 699 | s) | 37,855 |

AtriCure, Inc. and SentreHEART, Inc.
Condensed Combined Statement of Continuing Operations and Pro Forma Adjustments
For the Twelve Months Ended December 31, 2018
(In Thousands, Except Per Share Amounts)
(Unaudited)

| | <u>Historical</u> | | <u>Pro Forma Adjustments</u> | | <u>Pro Forma Combined</u> |
|---|-----------------------|--------------------------|----------------------------------|----|-------------------------------|
| | <u>AtriCure, Inc.</u> | <u>SentreHEART, Inc.</u> | | | |
| Revenue | \$ 201,630 | \$ 4,095 | \$ — | | \$205,725 |
| Cost of revenue | 54,510 | 2,773 | — | | 57,283 |
| Gross profit | 147,120 | 1,322 | — | | 148,442 |
| Operating expenses: | | | | | |
| Research and development expenses | 34,723 | 8,214 | 292 | t) | 43,229 |
| Selling, general and administrative expenses | 129,524 | 10,600 | (398) | u) | 139,726 |
| Total operating expenses | 164,247 | 18,814 | (106) | | 182,955 |
| Loss from operations | (17,127) | (17,492) | 106 | | (34,513) |
| Other income (expense): | | | | | |
| Interest expense | (4,607) | (2,418) | 2,415 | v) | (4,610) |
| Interest income | 1,006 | 176 | (127) | w) | 1,055 |
| Other | (183) | — | — | | (183) |
| Loss before income tax expense | (20,911) | (19,734) | 2,394 | | (38,251) |
| Income tax expense | 226 | 4 | — | | 230 |
| Net loss | <u>\$ (21,137)</u> | <u>\$ (19,738)</u> | <u>\$ 2,394</u> | | <u>\$ (38,481)</u> |
| Basic and diluted net loss per share | \$ (0.62) | | | | \$ (1.11) |
| Weighted average shares outstanding - basic and diluted | 34,087 | | 699 | x) | 34,786 |

AtriCure, Inc. and SentreHEART, Inc.
Notes to Unaudited Pro Forma Condensed Combined Financial Information
(In Thousands, except Per Share Amounts)

Note 1. Basis of Presentation

The statements and related notes present the pro forma condensed combined financial information. The historical information of AtriCure as of and for the six months ended June 30, 2019 was derived from the unaudited consolidated financial statements and related notes of AtriCure from the Quarterly Report on Form 10-Q for the six months ended June 30, 2019. The historical financial information of AtriCure for the year ended December 31, 2018 was derived from the audited consolidated financial statements and related notes from AtriCure's Annual Report on Form 10-K for the year ended December 31, 2018. The historical information of SentreHEART was derived from the audited consolidated financial statements and related notes for the year ended December 31, 2018 and the unaudited consolidated financial statements and related notes for the six months ended June 30, 2019 included in Exhibits 99.1 and 99.2 of this Form 8-K/A. This unaudited pro forma condensed combined financial information should be read in conjunction with such historical financial information.

The historical financial information has been adjusted to give pro forma effect to events that are (i) directly attributable to the Acquisition and related transactions, (ii) factually supportable, and (iii) with respect to the unaudited pro forma condensed combined statements of continuing operations, expected to have a continuing impact on the combined results. The pro forma adjustments include conforming SentreHEART historical financial information to the date and method of adoption by AtriCure of FASB ASC 606 *Revenue from Contracts with Customers* and ASC 842 *Leases*. Certain pro forma adjustments are preliminary, based on estimates of the fair value and useful lives of the assets acquired and liabilities assumed and have been prepared to illustrate the estimated effect of the Acquisition and certain other adjustments. The final determination of the purchase price allocation will be based on the fair values of assets acquired and liabilities assumed as of the date the Acquisition closes, subject to completion of purchase accounting procedures and related valuation analysis. The final purchase price allocation could result in significant changes to the unaudited pro forma condensed combined financial information, including goodwill.

Note 2. SentreHEART Acquisition

On August 13, 2019, AtriCure completed its acquisition of SentreHEART, pursuant to the Merger Agreement, dated August 11, 2019. Parties to the Merger Agreement, in addition to AtriCure and SentreHEART, include Stetson Merger Sub, Inc., a Delaware corporation and wholly owned subsidiary of AtriCure ("Merger Sub 1"), Second Stetson Merger Sub, LLC, a Delaware limited liability company and wholly-owned subsidiary of AtriCure ("Merger Sub 2"), and Shareholder Representative Services LLC, solely in its capacity as Securityholder Representative (as defined in the Merger Agreement). Under the terms of the Merger Agreement, Merger Sub 1 merged with and into SentreHEART, with SentreHEART continuing as the surviving corporation and a wholly-owned subsidiary of AtriCure. This merger was immediately followed by the merger of SentreHEART with and into Merger Sub 2, with Merger Sub 2 continuing as the surviving entity and a wholly-owned subsidiary of AtriCure.

The aggregate consideration paid at closing to SentreHEART's former stockholders was approximately \$40,000, of which \$21,992 was paid through the issuance of 699 shares of AtriCure common stock and the remainder paid in cash. Additional consideration, as specified by the Merger Agreement, is contingent upon the achievement of specified clinical and reimbursement milestones on or before December 31, 2026. The contingent consideration includes up to \$140,000 based on a milestone related to the aMAZE™ IDE clinical trial, including PMA approval, and up to \$120,000 based on a milestone related to reimbursement for the therapy involving SentreHEART's devices. All contingent consideration will be payable in a combination of cash and AtriCure common stock, with the maximum number of shares that may be issued pursuant to the Merger limited to 19.9% of AtriCure's total shares outstanding or 7,021, inclusive of the shares issued at closing. The maximum contingent consideration payable by AtriCure will not exceed \$260,000. The consideration reflects working capital adjustments.

The total estimated purchase price of the acquisition is as follows:

| | |
|--|----------------|
| Fair value of shares issued at closing | \$ 21,992 |
| Cash, net of cash acquired and working capital adjustments | 17,254 |
| Preliminary fair value of contingent consideration | <u>171,300</u> |
| Total Purchase Price | \$210,546 |

Preliminary Purchase Price Allocation

Pursuant to the Company's business combinations accounting policy, the total preliminary purchase price for SentreHEART was allocated to the preliminary net tangible and intangible assets based upon their preliminary fair values as set forth below. The excess of the preliminary purchase price over the preliminary net tangible assets and preliminary intangible assets was recorded as goodwill.

AtriCure, Inc. and SentreHEART, Inc.
Notes to Unaudited Pro Forma Condensed Combined Financial Information
(In Thousands, except Per Share Amounts)

The Company's preliminary purchase price allocation for SentreHEART is as follows:

| | |
|--|----------------|
| Estimated Fair Value of Acquired Working Capital Deficit | \$ (3,177) |
| Adjustment to recognize assets and liabilities at fair value | |
| Property, Plant & Equipment | 94 |
| Identified intangible assets | |
| Developed technology (estimated 15-year life) | 270 |
| IPR&D (indefinite life until completion) | 82,300 |
| Goodwill | <u>131,059</u> |
| Total Purchase Price | \$210,546 |

The preliminary purchase price allocation is based on preliminary estimates and assumptions and is subject to change during the purchase price measurement period as the Company finalizes the valuations of the contingent consideration, tangible and intangible assets.

Note 3. Notes to Unaudited Condensed Combined Balance Sheet and Pro Forma Adjustments as of June 30, 2019

The unaudited condensed combined balance sheet and pro forma adjustments presented above reflects the following specific adjustments:

| | | |
|----|--|---------------|
| a) | Cash and cash equivalents | |
| | <i>To reflect cash paid as part of the closing merger consideration for adjustments detailed in the merger agreement.</i> | \$ (18,008) |
| | <i>To reflect cash not transferred as part of the merger agreement.</i> | (2,408) |
| | <i>To reflect policy difference related to accounting for deposits.</i> | <u>(204)</u> |
| | <i>Total adjustments to cash and cash equivalents</i> | \$ (20,620) |
| b) | Inventories | |
| | <i>To reverse net book value of existing SentreHEART inventory.</i> | \$ (652) |
| | <i>To record reserve for right to recover inventory for adoption of ASC 606.</i> | 377 |
| | <i>To record estimated fair value of acquired SentreHEART inventory.</i> | <u>1,471</u> |
| | <i>Total adjustments to inventories</i> | \$ 1,196 |
| c) | Property and equipment, net | |
| | <i>To reverse net book value of existing SentreHEART property and equipment.</i> | \$ (148) |
| | <i>To record estimated fair value of acquired SentreHEART property and equipment.</i> | <u>94</u> |
| | <i>Total adjustments to property and equipment, net</i> | \$ (54) |
| d) | Operating lease right-of-use asset | |
| | <i>To record SentreHEART operating lease right-of-use asset for adoption of ASC 842.</i> | \$ 2,929 |
| e) | Intangible assets, net | |
| | <i>To reverse net book value of existing SentreHEART intangible assets.</i> | \$ (161) |
| | <i>To record estimated fair value of acquired intangible assets (developed technology and IPR&D of SentreHEART) as of August 13, 2019 valuation date.</i> | <u>82,570</u> |
| | <i>Total adjustments to intangible assets, net</i> | \$ 82,409 |
| f) | Goodwill | |
| | <i>To adjust for purchase consideration in excess of estimated fair value of net assets acquired as of August 13, 2019 valuation date.</i> | \$ 131,059 |
| g) | Other noncurrent assets | |
| | <i>To reflect a policy difference related to accounting for deposits.</i> | \$ 204 |
| h) | Accrued liabilities | |
| | <i>To reverse sales return reserve under ASC 605.</i> | \$ (522) |
| | <i>To record sales return reserve for adoption of ASC 606.</i> | 2,239 |
| | <i>To reflect assumed obligations of SentreHEART based on excess closing working capital in the condensed combined balance sheet over target net working capital as detailed in the merger agreement.</i> | 1,167 |
| | <i>To reflect AtriCure and SentreHEART transaction costs expected to be incurred directly related to the acquisition of SentreHEART which were not reflected in the balance sheet as of June 30, 2019. This expense is not reflected in the Unaudited Condensed Combined Statements of Continuing Operations and Pro Forma Adjustments as it is non-recurring.</i> | <u>7,887</u> |
| | <i>Total adjustments to accrued liabilities</i> | \$ 10,771 |
| i) | Convertible note embedded derivative liability | |
| | <i>To reflect convertible note embedded derivative liability settlement in connection with the acquisition of SentreHEART.</i> | \$ (6,244) |

AtriCure, Inc. and SentreHEART, Inc.
Notes to Unaudited Pro Forma Condensed Combined Financial Information
(In Thousands, except Per Share Amounts)

| | | |
|----|---|---------------------|
| j) | Other current liabilities and current maturities of leases and long-term debt | |
| | <i>To reflect deferred financing fees and discount written off related to debt paid off in connection with the acquisition of SentreHEART.</i> | \$ 1,955 |
| | <i>To reflect debt paid off in connection with the acquisition of SentreHEART.</i> | (6,000) |
| | <i>To reflect debt converted to equity in connection with the acquisition of SentreHEART</i> | (21,184) |
| | <i>To record current portion of SentreHEART operating lease liability for adoption of ASC 842.</i> | 743 |
| | <i>Total adjustments to other current liabilities and current maturities of leases and long-term debt</i> | <u>\$ (24,486)</u> |
| k) | Long-term debt | |
| | <i>To reflect debt paid off and related deferred financing fees and discount written off in connection with the acquisition of SentreHEART.</i> | \$ (3,002) |
| l) | Operating lease liabilities. | |
| | <i>To record SentreHEART operating lease liability for adoption of ASC 842.</i> | \$ 2,186 |
| m) | Other noncurrent liabilities | |
| | <i>To remove deferred rent for adoption of ASC 842.</i> | \$ (51) |
| | <i>To reflect settlement of preferred stock warrant liability of SentreHEART in connection with the acquisition of SentreHEART.</i> | (235) |
| | <i>To reflect estimated fair value of contingent consideration related to the earn-out provisions in the merger agreement between SentreHEART and AtriCure.</i> | <u>\$ 171,300</u> |
| | <i>Total adjustments to other noncurrent liabilities</i> | 171,014 |
| n) | Stockholders' Equity | |
| | Convertible preferred stock: | |
| | <i>To reverse Series A convertible preferred stock of SentreHEART.</i> | \$ (1,957) |
| | <i>To reverse Series B convertible preferred stock of SentreHEART.</i> | (22,408) |
| | <i>To reverse Series C convertible preferred stock of SentreHEART.</i> | (55,957) |
| | <i>To reverse Series D convertible preferred stock of SentreHEART.</i> | (25,691) |
| | <i>Total adjustments to convertible preferred stock</i> | <u>\$ (106,013)</u> |
| | Common stock: | |
| | <i>To reverse common stock of SentreHEART.</i> | \$ (0) |
| | <i>To record \$0.001 per share par value of 698,792 common shares of AtriCure issued to SentreHEART shareholders as merger consideration.</i> | <u>1</u> |
| | <i>Total adjustments to common stock</i> | \$ 1 |
| | Additional paid-in capital: | |
| | <i>To reverse additional paid-in capital for common stock of SentreHEART.</i> | \$ (2,698) |
| | <i>To record additional paid-in capital related to issuance of common shares of AtriCure issued to SentreHEART shareholders as merger consideration.</i> | <u>21,991</u> |
| | <i>Total adjustments to additional paid-in capital</i> | \$ 19,293 |
| | Accumulated deficit: | |
| | <i>To reverse accumulated deficit of SentreHEART.</i> | \$ 142,779 |
| | <i>To reflect adjustment recorded for adoption of ASC 606.</i> | (1,340) |
| | <i>To reflect adjustment recorded for adoption of ASC 842.</i> | 51 |
| | <i>To reflect transaction costs expected to be incurred directly related to the acquisition of SentreHEART which were not reflected in the balance sheet as of June 30, 2019.</i> | <u>(7,887)</u> |
| | <i>Total adjustments to accumulated deficit</i> | \$ 133,603 |

Note 4. Notes to Unaudited Condensed Combined Statement of Continuing Operations and Pro Forma Adjustments for the six months ended June 30, 2019

The unaudited condensed combined statement of continuing operations and pro forma adjustments presented above reflects the following specific adjustments:

| | | |
|----|--|----------|
| o) | Research and development expenses | |
| | <i>Reclassification of laboratory and facilities costs to research and development expenses from selling, general and administrative expenses to conform to AtriCure presentation.</i> | \$162 |
| | <i>To remove amortization expense for historical SentreHEART intangible assets.</i> | (19) |
| | <i>To record estimated amortization expense for newly identified SentreHEART intangible assets.</i> | <u>9</u> |
| | <i>Total adjustments to research and development expenses</i> | \$152 |

AtriCure, Inc. and SentreHEART, Inc.
Notes to Unaudited Pro Forma Condensed Combined Financial Information
(In Thousands, except Per Share Amounts)

| | | | |
|----|---|----|---------|
| p) | Selling, general and administrative expenses | | |
| | <i>Reclassification of laboratory and facilities costs to cost of revenue and research and development from selling, general and administrative expenses to conform to AtriCure presentation.</i> | \$ | (162) |
| | <i>To remove depreciation expense for historical SentreHEART property & equipment.</i> | | (55) |
| | <i>To record depreciation expense for acquired SentreHEART property & equipment.</i> | | 24 |
| | <i>To remove AtriCure and SentreHEART transaction costs incurred directly related to the acquisition of SentreHEART included in historical statement of operations of AtriCure and SentreHEART.</i> | | (1,465) |
| | <i>Total adjustments to selling, general and administrative expenses</i> | \$ | (1,658) |
| q) | Interest expense | | |
| | <i>To reverse interest expense associated with SentreHEART debt and convertible notes payable.</i> | \$ | 3,616 |
| | <i>To reverse fair value adjustments of SentreHEART embedded derivative liability.</i> | | 754 |
| | <i>Total adjustments to interest expense</i> | \$ | 4,370 |
| r) | Interest income | | |
| | <i>To reverse fair value adjustment of SentreHEART preferred stock warrant liability.</i> | | (29) |
| s) | Weighted-average shares outstanding - basic and diluted | | |
| | <i>AtriCure shares issued to SentreHEART shareholders as merger consideration.</i> | | 699 |

Note 5. Notes to Unaudited Condensed Combined Statement of Continuing Operations and Pro Forma Adjustments for the year ended December 31, 2018

The unaudited condensed combined statement of continuing operations and pro forma adjustments above reflects the following specific adjustments:

| | | | |
|----|---|----|-------|
| t) | Research and development expenses | | |
| | <i>Reclassification of laboratory and facilities costs to research and development expenses from selling, general and administrative expenses to conform to AtriCure presentation.</i> | \$ | 313 |
| | <i>To remove amortization expense for historical SentreHEART intangible assets.</i> | | (39) |
| | <i>To record estimated amortization expense for newly identified SentreHEART intangible assets.</i> | | 18 |
| | <i>Total adjustments to research and development expenses</i> | \$ | 292 |
| u) | Selling, general and administrative expenses | | |
| | <i>Reclassification of laboratory and facilities costs to cost of revenue and research and development from selling, general and administrative expenses to conform to AtriCure presentation.</i> | \$ | (313) |
| | <i>To remove depreciation expense for historical SentreHEART property equipment.</i> | | (132) |
| | <i>To record depreciation expense for acquired SentreHEART property equipment.</i> | | 47 |
| | <i>Total adjustments to selling, general and administrative expenses</i> | | (398) |
| v) | Interest expense | | |
| | <i>To reverse interest expense associated with SentreHEART debt and convertible notes payable.</i> | \$ | 1,745 |
| | <i>To reverse fair value adjustments of SentreHEART embedded derivative liability.</i> | | 670 |
| | <i>Total adjustments to interest expense</i> | \$ | 2,415 |
| w) | Interest income | | |
| | <i>To reverse fair value adjustment of SentreHEART preferred stock warrant liability.</i> | | (127) |
| x) | Weighted-average shares outstanding - basic and diluted | | |
| | <i>AtriCure shares issued to SentreHEART shareholders as merger consideration.</i> | | 699 |

Note 6. Pro Forma Net Loss per Common Share

The pro forma basic and diluted net loss per common share is based on the weighted average number of common shares of AtriCure's common stock outstanding during the period as adjusted to reflect the shares of common stock issued as consideration in the SentreHEART acquisition. The diluted weighted average number of common shares does not include outstanding stock options as their inclusion would be anti-dilutive.